



■ spotlight

July 2010 Vol. 43 No. 7



A monthly publication spotlighting top producers of American Income Life and National Income Life



Roger Smith

President & CEO
AIL & NILICO

Celebrating Success

What can beat a June evening in Paris, looking up at the Eiffel Tower lit against the dark sky? Or touring picturesque Montmartre Hill and seeing the ancient bustling city below? Or sipping French champagne after enjoying a world-class dinner aboard the Montebello river boat cruising down the Seine?

More than 50 of you shared such experiences with me last month. As winners of the Paris contest, you were able to experience a trip of a lifetime. You truly earned it! It was my pleasure to introduce you to the enchantment of Paris as we celebrated your success!

To those who didn't win or qualify, know that any one of you can be on the next trip or win the next contest — you just need to be willing to do what it takes. We provide contests and trips to help encourage you to stretch yourself to reach new levels; to give you additional inspiration and encouragement to jumpstart your competitive spirit, knowing your wallets can fill up along the way. I encourage you to look at the Paris trip recap on page 5. Get inspired! Talk to those who made it happen in order to earn the trip and find out what they did to come out on top. Make a commitment to yourself to be a winner the next time opportunity comes knocking on your door.

We will have another milestone to celebrate in August; we will have written one billion dollars of life production in 10 short years. Those are production numbers that we all can be proud of! We want to share the celebration with you, so look for the details which include ANOTHER contest that Scott has outlined on page 12.

This past decade has gone by in a flash. It has been a heck of a ride. But I should give credit where credit is due — to all of you who work hard every day to provide service to our great customers. Month after month we continue to break records. June was no exception; we achieved growth over the prior year and had over 12M of Net ALP for only the fourth time in company history.

As our Company continues to thrive, let me say thank you. Thank you for the dedication, energy and enthusiasm you show every day as you go the extra mile. Thank you for continuing to work hard serving working families. And thank you for your belief in Opportunity Unlimited as you continue to take this Company to heights it has never before achieved. You are truly the World's Greatest Sales Force and the World's Greatest Company! Let's celebrate success together!



American Income Life Insurance Company has been meeting working families' needs for over half a century. We are a leader in the union insurance market and are totally committed to meeting the needs of union members through personal one-on-one service and complete Home Office customer support. You can count on AIL to do what it says it will do.

■ **spotlight**

Published monthly by American Income Life Insurance Company for the dissemination of information to its Producers. Prior permission must be obtained from American Income for reproduction or other use of material herein.

Managing Editor

Sam Yarbrough
syarbrough@aillife.com

Lead Designer

Annalee MacFie
amacfie@aillife.com

Graphic Designer

Chris Slowik
cjslowik@aillife.com

Writer & Copy Editor

Lynn Bulmahn
lbulmahn@aillife.com

Contributors

Karen Cannard-Curtis
Paula Clements
Carrie Eckles
Lana Giebe
Mary Lampert
Lisa LaValley
Muñeca Moody-Yanez
Pat Nevarez
Linda Resendez
Amy Rivera
Robyn Talley
Sandy Yerger
Rhonda York

Home Office

254-761-6400

Web Sites

www.aillife.com
www.nilife.com
www.mylifeatnilico.com
www.mylifeatnilico.com
www.aillacademy.com
www.aillNews.com

Recruiting Support

www.aillife.com/rms
www.aillife.com/recruiting

© 2010 by American Income Life Insurance Company



SGA CAREER TRACK

New Markets Opening & Expanding

There is a growing need for ambitious leaders.

AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an e-mail to: futuresga@aillife.com.

TOTAL BONUSES PAID OUT

This month AIL and NILICO paid a total of \$1,782,839 in bonuses. For more information on the monthly bonuses, turn to Page 4.

Total: \$1,782,839

REQUIRED RETENTION RATE

Effective Jan. 1, 2010, to be eligible for bonuses and be featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines and is used only during the Producer's first eight months. The rates listed below are for *Spotlight* recognition only.

Retention: 68.0%
Net to Gross: 78%

DATES TO REMEMBER

E-app business should be uploaded to Home Office by **Tuesday 8/24 before 2:00 P.M. CST** and paper app and PR credits must be at HO by **Friday 8/27** to count for August production.

FOUNDER'S CLUB June 2010 Qualifiers

Outstanding Producers & PR Representatives:



Maria Rocha
Jatoft-Foti
Agency
2nd Qualification
\$69,704 Net ALP
81.1% Ret



Erez Shabtay
Cohen-Cohen
Agency
3rd Qualification
\$79,162 Net ALP
89.2% Ret

RECORDBREAKER



Lucky Faaititi
Top SA June
First Six Month Agent: \$95,442



PARIS CONTEST

PG. 05



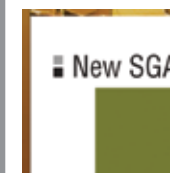
NEW 15% CONTEST

PG. 06



LEADERSHIP ACADEMY

PG. 07



NEW SGAs

PG. 09



BBQ CONTEST

PG. 12



LOOK FOR ME!

LOOK FOR THE ASTERISK

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2011 Awards Presentation, are: the top SGA from each category based on the percentage of Net ALP objective, the top two PR Representatives from each category, the top two RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2011 Convention Qualifications online at www.aillife.com or www.nilife.com. *Check your production! If there is an asterisk by your position, you could be on your way to Miami, staying at the fabulous Fontainebleau Resort, and appearing on stage! The convention will be held May 30 - June 2, 2011.*

LEADERSHIP BONUS

Qualifier	Amount	SGA
Taina Lameko	\$29,637	Steve Friedlander
Stephen Hill	27,095	Steve Friedlander
Ben Halali	26,145	Jatoft-Foti
Ernesto Magat	14,730	Jatoft-Foti
Karen Mcquoid	12,415	Steve Friedlander
Bobby Gujral	10,744	Altig-Orlovic
David Ackerman	10,300	Eric Giglione
Norman Sellen	9,455	Steve Friedlander
John McGrath	8,988	Altig-Orlovic
Stephen Jubrey	7,460	Oldham-Bianchi

WORLD'S GREATEST BONUS

Qualifier	Amount	SGA
Erez Shabtay	\$7,671	Cohen-Cohen
Kyle Wrobel	5,548	Surace-Smith
Helen Dellavalle	4,291	Eric Giglione
Viet Chung	4,035	Jatoft-Foti
Lesina Ah Sue	3,938	Steve Friedlander
Lily Tchen	3,809	Cohen-Cohen
Michael Perkins	3,520	Jatoft-Foti
Joy Horcajo	3,459	Altig-Orlovic
Terrence Asuncion	3,410	Jatoft-Foti
Dustin Dunbar	3,354	Alt-Orl-Venekamp

REINSTATEMENT BONUS

Qualifier	Amount	SGA
Sami Mogannam	\$4,379	Jatoft-Foti
Lance Martin	1,804	Surace-Smith
Heidy Morataya	1,264	Cohen-Cohen
Arthur Westergren	1,109	Williams-Zophin
David Garbarskiy	1,039	Theodore Pappas
Lina Namu	1,013	Furer-Whittinghill
Debra Bell	851	Bob Olson
Nabil Spahi	841	Eric Giglione
Patrice Amador	815	Mark Hancock
Lorena Barriere	764	Cohen-Cohen

Bonus Total: \$1,782,839

Opportunity Unlimited.

College Recruiting Tips From NACE

I was very excited to attend the annual National Association of Colleges and Employers (NACE) conference in June. I was proud to represent AIL/NILICO at this event. The sole purpose of this event was to get employers and career services professionals together in one venue to discuss best practices, new cutting edge initiatives and ideas for the future.

In the past, this conference has been all about how to get in front of more graduates or get the best graduates. This has shifted from that to "How do we get employers back to campus?" Needless to say, the elephant in the room was the lack of jobs for recent and soon-to-be college graduates.

Career services professionals want and need more employers to be active in the college recruiting process. The economy has caused a lack of companies recruiting directly from colleges.

Below are the major points that came out of the conference regarding what graduates are looking for in a company. One thing I want to point out is we match almost all the ideas and requirements listed below. I hope you take pride in the fact our company offers a HOME to these folks! The main responsibility we have is to be active in college recruiting to let them know we have a home that offers everything they want in a career.

What college graduates are looking for:

- College graduates want to work for a company that gives back to the community.
- College graduates prefer international and global companies for stability.
- College graduates want a company that offers unlimited growth opportunities. (This does not mention money, just security and community stature.)
- College graduates want a company that they can research and learn about the culture through social networking sites, blogs, news sites, etc.
- Diversity in a company is a must. That's because from now on, 40 percent of college graduates will be women; needless to say, they want equal opportunity with no "glass ceiling." Also, going forward, 46 percent of college graduates will be people of color, the new classification for people who are not Caucasian.
- College graduates like it when a company has a "For Parents" section on their web sites, as well as an invitation to bring your parents in during the interview process. (They obviously would not bring this up themselves, for fear of being rejected.)

I think we take it for granted and forget how rare and unique our company is today. Together, let's show these graduates we have a HOME for them and a place to grow professionally, spiritually — and of course, financially!

Ron Newlin
Director of College Recruiting

bon voyage!

PARIS CONTEST

Magnifique! Superbe! Fantastique! Pardon our French, but those are the words that describe the Company's trip to Paris! Judging from these photos, contest winners and their guests had a *bon voyage* indeed. The AIL/NILICO tourists stayed at the luxurious InterContinental Paris Le Grande Hotel and spent five amazing days exploring Paris at their leisure. They also toured scenic Montmartre Hill and took a riverboat dinner cruise down the Seine with Roger Smith. Here are some of their snapshots taken during the June trip. No doubt the most difficult part must have been saying goodbye!

Chad Deley: "Paris was amazing, beautiful and awe-inspiring! My wife Anna and I got to enjoy everything from standing atop the Arc de Triomphe and gazing out at the Eiffel Tower, to the Toulliere Gardens and Napoleon's Tomb. We enjoyed fabulous dinners. From shopping at the famous Galleries La Fayette, and Bon Marche to sitting outside the World Renowned Opera at night, Paris is an experience I believe most will remember for the rest of their lives. I know I'll be working hard to qualify for the next trip — and I hope to see you there as well!"

Tim Matteson: "Paris was truly the trip of a lifetime! All the hard work over the six months paid off and in true AIL fashion, they did the trip right! One of the highlights was the dinner cruise down the River Seine, where we were able to see the origins of the city like few people do. The Notre Dame Cathedral towered over us. How lucky I am to be a part of such a rewarding company!"

Rick Altig: "Roger and Scott Smith graciously hosted our group to a 'top three things to do' event in Paris. We boarded a beautiful yacht for a grand evening on the Seine. We saw all of the spectacular sights, as most of the city was originally built along the banks of this famous river. After a wonderful dinner, we were treated to one of the most spectacular sights in the world. Just as the sun set behind the painted city, the Eiffel Tower came to life in twinkling lights. It was a moment that will always be frozen in time for all of the qualifiers of this Paris extravaganza."

Joe Diecedue: "Everything was first class! Our Le Grande Hotel was perfectly located on Opera Blvd and was an enjoyable walk to the Louvre Museum to see The Mona Lisa, Venus De Milo, and a thousand other famous works of art. Our dinner in the hills of Montmartre was so romantic that Rick and Lisa Altig sang a romantic song to each other in front of the entire restaurant. We work for the best company in the world!"

Max M. Quasem: "My wife and I walked all over Paris late one night — from our hotel to the Arc de Triomphe, then all the way to the Eiffel Tower. It was an awesome sight! We made lifelong friends. We built memories that we'll always share and cherish with them. Thank you, Roger, Scott and American Income, for making that dream possible!"

Ofa Tupouniua: "I grew up in Tonga and migrated to New Zealand, but I never pictured me in Paris ever in my life. Thanks to AIL and Steve Friedlander for the wonderful opportunity to experience the unexpected! I was treated like a queen, sitting on the balcony, watching the sparkling light of the Eiffel Tower going on every hour while enjoying red wine. It was a very beautiful view!"



Manager's First Time



Contest

Manager's First Time 15% Contest

Beginning in July with the Leadership Bonuses paid on July 6th and 7th, each time an Agent earns a weekly bonus at the 15% level for the first time, the manager's Leadership Bonus will be doubled.* This contest will run through year end, and managers who receive the double bonus will be ranked by totals and congratulated monthly in Spotlight.

Example 1: 1 month Agent
\$2,000 Net ALP
15% level = \$300 bonus

Direct Code -
MGA Bonus = \$720 (120% doubled)

Example 2: 1 month Agent
\$3,000 Net ALP
15% level = \$450 bonus

Direct Code -
MGA Bonus = \$1,080 (120% doubled)

Example 3: 1 month Agent
\$2,000 Net ALP
15% level = \$300 bonus

Indirect Code -
MGA Bonus = \$600 (100% doubled)
GA Bonus = \$300 (50% doubled)

Example 4: 1 month Agent
\$3,000 Net ALP
15% level = \$450 bonus

Indirect Code -
MGA Bonus = \$900 (100% doubled)
GA Bonus = \$450 (50% doubled)

Please note: The double bonus will be a manual payout monthly (instead of weekly) and will be separate from the regular leadership bonus checks.

**During any special double bonus week for producers, Manager's bonus maximum is equal to double the regular bonus.*



LEADERSHIP ACADEMY

"Good leaders develop through a never-ending process of self-study, education, training, and experience."

— From a manual on military leadership



Latest 301 Top Gun class (left to right): Domenico Bertini – Leadership Academy Director & Presenter, Phillip Humble, Harjeet Rana, Ronald (Sonny) Gurney, Javier Sandoval, Jason Marlow, Brian Schreiter, Larry Strong – Leadership Academy Presenter.

If you want to become a top gun SGA in the American Income Life and National Income Life stratosphere, sign up now for Leadership 301. The next session takes off Sept. 8 and 9 at Torchmark Headquarters in McKinney.

If you're an MGA with \$225K of first sixth month Net ALP, and have finished the two prerequisite courses, you may qualify for the Leadership 301 "Top Gun" course. See your SGA for details, and then get ready for your career to blast off!

On this page there is a photo from our last Top Gun course, held June 22 and 23. Those Top Gun Grads are already shooting for the stars – you can, too!

"Top Gun was fantastic. It was an honor to be part of it, and I feel that I am more equipped to be a very effective leader going forward. I really enjoyed the fact that interaction and participation was encouraged. I have been to many leadership seminars both with AIL and other companies and this was hands down the best leadership training I have ever been part of. Thank you Domenico, for taking the time to help me grow as a leader and a person."
— Brian Schreiter

Top Gun classes will provide you with the flight plan to soar to new heights. In addition to learning Purpose-Driven leadership, you'll get information on building your agency, protecting your market, building a winning quality culture, validating the AIL Dream and more.

For further inspiration, visit
www.ailacademy.com

■ Anniversaries

33 Years of Service
David Cohen, SGA
25 Years of Service
Lou Nell Busby, PR
20 Years of Service
Tim Schroeder, MGA
17 Years of Service
C J Briggie, PR
16 Years of Service
Timothy Cruise, RGA
15 Years of Service
John DeRosier, Agt
13 Years of Service
Slay Bitman, SGA
11 Years of Service
Barbara Leader, Agt
10 Years of Service
Jason Dickson, Agt
Byron Washington, Agt
9 Years of Service
Corey Friesen, MGA
Denise Gilbert, PR
Marc Rosen, SGA
LaTonya Tucker, SGA
8 Years of Service
A J O'Connor, SGA
7 Years of Service
David Ackerman, RGA
Diane Carrion, Agt
Joseph Moore, MGA
Max Quasem, Agt
Rodney Ward, MGA
6 Years of Service
David Boshard, MGA
Robert Gerdes, MGA
Heather Hewitt, Agt
Norman Lew, Agt
Tony Motley, Agt
Beth Snow, MGA

Thomas VanOsdol, Agt
Nicholas Zangardi, RGA
5 Years of Service
Diego Arangopuerta, SGA
Matt Flores, RGA
Michael Mandella, MGA
Travis Moody, SGA
Anthony Mutter, Agt
Jesse Wise, Agt
Antoinette Yellock, SGA
4 Years of Service
Marino Baca, RGA
Ricardo Garavito, Agt
Katrice Hunt, Agt
Patricio Mamaclay, MGA
James Palmes, RGA
Allan Shapiro, Agt
Paul Smoley, Agt
Natalie Soboleva, GA
Frank Soldo, MGA
Christopher Williams, MGA
3 Years of Service
Kirk Alexander, GA
Scott Alexander, PR
Gail Arundale, SA
Chad Derrick, GA
I-Perfection Harris, Agt
Taneshia Solomon, GA
Anthony Theriault, Agt
2 Years of Service
Jason Bratin, MGA
Linda Byas, Agt
Marvin Chalwe, Agt
Kelvin Chu, MGA
Denice Copp, MGA
Chantal Daigle, MGA
Scott C Davis, Agt
Karolina Debek, SA
Karen Gagarin, GA

Joseph Geer, Agt
Demetria Holmes, SA
John Hughes, MGA
Brian Jensen, Agt
Kraig Jiige, SA
Nathan Leininger, SA
Jason Lobring, Agt
Steven Lucero, Agt
Michael Manosca, SA
Mark McGuigan, SA
Cody Montgomery, Agt
Humberto Quintero, RGA
Seth Raymond, GA
Pauline Ruff, MGA
Beau Springer, MGA
Paul Teko, Agt
Jonathan Tomko, Agt
Nichole Turner, MGA
Robert Williams, GA
Nicholas Wolle, MGA
1 Year of Service
Laura Abrams, SA
Nicholas Acosta, SA
John Albertini, Agt
Hasani Anderson, Agt
Timothy Attleson, MGA
Kumaljit Bailey, SA
Ari Baker, Agt
Richard Beaumont, Agt
Karl Becker, GA
Anita Beletski, Agt
Dominique Bertoncini, GA
Mele Bigg, Agt
Gordon Biggums, SA
Charles Bixby, Agt
Brittany Bradshaw, Agt
Devon Brown, MGA
Rachel Bryson, GA
Carmela Cannizzaro, Agt

Lindon Carter, SA
Nathan Champneys, MGA
Jose Chavera, MGA
Landre Clark, SA
Nanette Clay, Agt
Andrew Coleman, Agt
Thomas Collinsworth, Agt
Adam Cooper, Agt
Jesse Dees, Agt
John Devries, Agt
Michael B Ellis, Agt
Jonathan Emura, MGA
Faiga Ene, Agt
Amosa Faamanu, GA
Karen Folkemer, SA
Nathan Foti, Agt
Michael Fulkerson, MGA
David Fung, Agt
Anthony Futules, SA
Melissa Gilroy, SA
Bradley Gray, SA
Olesya Gurlova, Agt
Fredrick Hamilton, GA
Richard Handlir, Agt
DeAnthony Hartman, SA
Elias Hazen, GA
Akbar Hosseini, Agt
Peter Hudousek, MGA
Henry Ingraham, MGA
Amylee Johnston, Agt
Darmany Jones, RGA
Justin LaParl, Agt
Elizabeth Lo, Agt
Seini Mafi, SA
Nicole Magill, SA
Summer Miller, MGA
Cheryl Molenda, Agt
Allan Munro, GA
Tabita Neukirch, SA

Christopher Newman, Agt
Jeffrey Ostlund, SA
Tutoatasi Pale, Agt
Felicia Price, Agt
Csaba Puncsak, Agt
Michael Quandt, MGA
Shawn Reid, GA
Candice Rezzo, Agt
Derek Robb, SA
Andrew Roza, SA
Charles Russell, MGA
Mohamadi Sakande, Agt
Antonio Salgado, SA
Kate Samuelson, Agt
Lisa Sanders, GA
Richard Sanford, Agt
Crystal Senour, PR
Daniel Sherman, Agt
Desmond Silpatt, Agt
Maxwell Sinard, MGA
Zbigniew Stankiewicz, SA
Amanda Stoebe, SA
Byron Stuckless, MGA
Dustin Surace, SA
Joseph Teyssier, RGA
Dorett Thomas, Agt
Jason Thompson, SA
Dennis Urbanowski, GA
Carmela-Adryann Valerio, Agt
Evelyn VanHouten, Agt
Kenneth Venning, MGA
Adam Weisberger, SA
Matthew Wilford, Agt
Catherine Wilkie, Agt
David B Williams, Agt
Michael Williams, MGA
Barbara Wolfreys, Agt
Jantje Zaal, Agt
Tyler Zemenchik, Agt

■ Promotions

STATE GENERAL AGENT
Desi Dimitrova
Sonny Gurney
Gevorg Yanukyan

REGIONAL GENERAL AGENT
Rufus Cathey
Matthew Court
Matt Flores
Catherine Minor
Shawn Nowak
Nicholas Powell
Humberto Quintero
Joshua Silvers

MASTER GENERAL AGENT
Michael Ackerman
Raquel Baldwin
Paul Bevis
Rebecca Birdwell
Denea Bowen
Michael Boylan
Norman Candelore
Juan Cordova
Richard Correa
John Cypriano
Brandon Farrey
Richard Greenberg
Neal Gunn
Joy Horcajo

Lynn Jones
Ksun Joseph
Anthony Kachelmeier
Stephen Kotajarvi
Gil Legarte
Jody Lent
Courtney Lovsteen
Jared Lucas
Thomas McElwee
Christopher McFoy
Virginia McKnight
Tony Nguyen
Lisa Noel
George Noujaim
Paul Pakenham
Tina Phongsavath
Erianna Preston
Carlos Sanchez
Tiffany Shim
Byron Stuckless
Patrick Tannous
Melody Ware
Richard Woodly
Jeremy Welch

60%
GENERAL AGENT
Maryann Boyd
Brian Culp

Alon Fischer
Benjamin Foti
Mark Glazer
Rencel Jones
Syed Quadri
Pamela Shafer
Steven Thompson
Mark Weddle

57.5%
GENERAL AGENT
Jason Adamo
Sandra Bailey
Rachel Bryson
Tiffany Curley
Jennifer Duke
Lucky Faaitiiti
Fredrick Hamilton
Serah James
Dmitriy Kagan
Bryan Kidd
Jewmekia Morton
Linzy Newman
Andrea Nichols
William Parmeter
Carlos Rodriguez
Tiffany Rovinski
Lon Saunders
Richard Scott
Jamie Soberanes

Zbigniew Stankiewicz
Alexandra Willgruber
Darren Wolf

55%
SUPERVISING AGENT
Don Allan
William Bair
Jacquelyne Batiste
Jane Claflin
Victoria Clark
Randall Cook
Shane Eaton
Lou Ettamarna
Stan Griswold
Joshua Hail
Steven Janev
Donald Jester
Joseph Kuzmanko
Jack Lind
Christine Moulton
Crystal Newton
Leane Nguyen
Richard Patray
Juan Planells
Seth Price
Nathan Radford
Arlette Reyes
Roheen Safi
Jeffrey Stevens

Robbie Strong
Evelyn VanHouten

52.5%
SUPERVISING AGENT
James Arscott
Lionel Awode
Troy Boles
Clarence Boykins
Bobby Burnett
Richard Callaghan
James Cannon
Darren Cohen
Shelly Cullen
Patrick Deane
Sammy Dominguez
Jason Fellah
Timothy Furay
Travis Gitzel
Robert Grossman
Mathew Hart
Jeanette Henry
Frederick Hyde
Francis Ifopo
Richard Johnson
Darrell Jones
Hannah Klein
Bryan Larch
Kenneth Lindsey
Alba Lopez

Tian Luo
Bobbie Maurer
Adam McDonough
Candis Morris
Franklin Ollie
Peter Ortega
Filipo Patau
Jeremy Pitsenbarger
Scott Robinson
Steven Rotherforth
Heath Sagon
Diedre Sandbrook
William Stanford
Layla Strange
Jamel Turner
Kiashen Tyler
Richard Waite
Troy While
Emily Wilson
Thomas Yarbrough

■ Directors of the Month

Sales Director of the Month

Leaders growing leaders!

Domenico Bertini

Domenico had 77.2% Growth
in June 2010 vs June 2009!

Celebrating your
tremendous triumph!



PR Director of the Month

Leaders growing leaders!

Laurie Onasch

For her territories, Laurie had
2,274 increased leads!

We applaud your
excellent production!



■ New SGAs



Desi Dimitrova

Partner with Allan Jennings
Diamond Bar, CA - July 2010

One of my philosophies in life has always been to never settle for less. One of my career dreams with American Income has always been to become an SGA in Southern California. Today, yet again, I realize I work for a company that is capable of making dreams come true. I would like to thank the people who stood by me and believed in me through the course of my journey.



Gevorg Yanukyan

Partner with Allan Jennings
Burbank, CA - July 2010

When I started with the company in April of 2007, I would have never guessed that after about three years I would become an SGA. But not only did it happen — it happened in the area where I already work and have my office, which is unbelievable! For that I want to thank my SGA, Allan Jennings, for creating this opportunity for me. I want to also thank all the other people who helped me reach the SGA level.



Sonny Gurney

Lutherville, MD - July 2010

When I started with National Income 7 1/2 years ago, I never thought that I would be in the position of SGA. The mindset I had when I started was that I was happy to have a new job. Then moving into management and seeing the financial rewards, I realized that American Income would be a great career. Over the years, my career changed into a passion for helping others — and now it's a lifestyle!

Thank you, Paul Rumbuc, for selling me the American Income dream!



Rob Falvo
Senior Vice President
of Field Operations

The Importance of Learning

Having just witnessed our largest AIL/NILICO Leadership Academy seminar ever, I could not help but ask myself, was it worth the trip for those who participated, some from as far away as New Zealand? Without hesitating a moment, I answered with an emphatic YES!

I grew up in a house where learning was a must. So for me, thanks to my father, it is second nature to want to know more. When you think about it, our ability to learn is what makes us human. We are born curious. Our ability to continue learning is what defines us as individuals, as companies and as societies.

If you really want to maximize your management career at American Income or National Income, you must make a conscious effort to expand your knowledge in all the areas that are important in this industry. On a daily basis, even for 15 minutes, you must read books, listen to a CD or watch one of the thousands of videos available to help you become a better leader. This will, in turn, help you become a better role model for the people who look to you for leadership.

We are in a new age — the age of information and global competition. We have no choice but to prepare for this new age. It's an age in which the key to success will be continuous education and development of our mind and imagination.

Making it a priority to attend and complete all of the seminars we offer at the AIL/NILICO Leadership Academy is a great way to move your career to the next level. Please visit the website at www.aillacademy.com for all upcoming events and to see if you have the qualifications to attend.

As the leaders of this company, let's make a decision to start spending more time on personal development. Let's do so because it will bring us increased confidence, increased economic opportunity and it leads to a better quality of life for ourselves and our families.

I look forward to seeing you at an upcoming AIL/NILICO Leadership Academy event!



Need directions to the party? MapQuest it! Have an old camera you want to sell? Put it on eBay! Want to research a potential employer? Google it! These days, virtually everything can be accessed through the Internet. Whether you want to keep in contact with your high school buds or get the latest reviews for the new café in town, all it takes is a few clicks of the mouse. With this accessibility also comes freedom. After all, it isn't called the World Wide Web for nothin'! Here at American Income Life and National Income Life, we want to make sure we are putting our best foot forward to all those online surfers. At our SGA meeting in New Orleans, we announced our multi-faceted plan to improve our Internet reputation and optimize our search engine results. One of our initiatives in this project was revamping the mylifeatAIL.com and workatAIL.com blogs. We now ask you to help us uphold AIL/NILICO's credible name in the digital age.

All you have to do is talk! We know what great communicators you are, so this should be a breeze! Simply go to mylifeatAIL.com or mylifeatNILICO.com and participate in the blogs. To leave a comment and view comments, click the link that tells how many comments have been left. Be sure to sign the post with your first name and the name of your Agency. Also, don't forget to include your SGA's website's URL in the 'Website' field of the comment form as shown to the right (see insert for URL list).

There is a new topic posted monthly, so be sure to continue checking the site regularly. Fresh content helps boost our search page status and ensures that the 'positive outweighs the negative.'

Remember, this initiative helps you as well! When you leave a comment on the blog, you are helping to promote your office, which raises your search ranking. There's no reason NOT to participate!

Please follow the example of the comment form displayed to the right. Don't forget to include your SGA's website in the 'Website' field.

Right now, the Altig-Orlovic Organization is leading the way with blog participation, but it is a close race! We can't do this without you, so start blogging today!



Leave a Comment

Joe Agent **Name ***

AILblogger@torchmarkcorp.com **E-mail ***

AIL-Altig-Orlovic-Traboulay.com **Website ***

Choosing to put all my attention & focus to start a career at AIL was the best choice I ever made hands down. Being compensated for protecting families is a great feeling. Going home at the end of the night knowing you impacted others in a positive way is pretty powerful.

Joe
Altig-Orlovic-Traboulay

You can use these HTML tags and attributes: <abbr title="" ><acronym title="" ><blockquote cite="" ><code><del datetime="" ><i><q cite="" ><strike>

Submit

Billion Dollar BBQ Contest



This is your invitation to come on down to a REAL Texas barbeque!

Barbeques are always fun, but imagine this one in early October... the Texas Sun... only AIL/NILICO top performers around the pool with you and your guest...the pool at the home of Torchmark CEO Mark McAndrew, that is... celebrating our **AIL/NILICO CEO's ONE BILLIONTH DOLLAR OF NET ALP ISSUED UNDER ROGER'S LEADERSHIP!**

August production — Roger Smith Month

By now you have seen the cover, and scanned these pages on how to qualify. Make the cut and we will fly you and your guest to McKinney, Texas, to barbeque Texas style!

Yes, this is your invitation to join Mark and me in celebrating Roger Smith's historic achievement. Let's have a great August, and a blast at the event of 2010, **The Billion Dollar Texas Bar-B-Q!!!**


Scott Smith

QUALIFICATIONS

All figures will be based on August production only; all sales levels must meet the standard 68% Retention requirement.

INDIVIDUAL PRODUCERS

Top 20 Personal Producers based on Net ALP.

MANAGERS

Top Managers based on 1st Six Month Agent production.

- ★ Top 3 RGAs, minimum \$80,000 required.
- ★ Top 7 MGAs, minimum \$50,000 required.
- ★ Top 4 GAs, minimum \$30,000 required.
- ★ SAs may qualify as an Individual Producer.

STATE GENERAL AGENTS

Top 20 SGAs based on 1st Six Month Agent objective attainment.

- ★ The first ten spots will be filled with the top SGA in each category 1 through 10, minimum 100% First Six Month objective attainment required.
- ★ The remaining 10 spots will be filled in order of highest percentage of First Six Month objective attainment across all categories.
- ★ In the event there is no individual category winner due to the 100% First Six Month objective requirement, the spot will be filled along with the remaining SGA spots.

SALES DIRECTORS

Top 2 based on 1st Six Month Agent objective.

PUBLIC RELATIONS

Top Director and Manager determined by overall monthly growth August 2010 over August 2009. Top PR Rep determined by most cards generated August 2010.

- ★ Top PR Director
- ★ Top PR Manager
- ★ Top PR Representative in Category I thru IV

NOTE: Due to the travel distance, this contest will not apply to New Zealand Producers/Managers. They will have a separate contest which will be announced soon.

Individual Producers



1. Kyle Wrobel
Cleveland, OH



2. Erez Shabtay
Los Angeles, CA



3. Leane Nguyen
Concord, CA



4. Viet Chung
San Jose, CA



5. Joy Horcajo
Honolulu, HI



6. Helen Dellavalle
Edison, NJ



7. Terrence Asuncion
San Jose, CA



8. Elias Hazen
Cleveland, OH



9. Amy Shui
Edison, NJ



10. Lesina Ah Sue
Auckland, NZ



11. Michael Perkins
Concord, CA



12. Dustin Dunbar
Sioux Falls, SD



13. Maria Rocha
San Jose, CA



14. Sione Aholoka
Auckland, NZ



15. Ann Wainit
Honolulu, HI



16. Omarh Torio
San Jose, CA



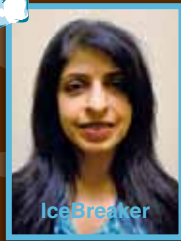
17. Pafuti Toleafoa
Auckland, NZ



18. Sunia Kaufusi
Auckland, NZ



19. George Lahamedjian
Hillsboro, OR



20. Balbir Chadha
Concord, CA

IceBreakers

Aiona Moeaki
Auckland, NZ
\$17,030 Net ALP
Sita Pereira MGA
Steve Friedlander SGA

Jorge Zepeda
Dallas, TX
\$16,332 Net ALP
John Hughes MGA
Chris Hernandez SGA

Nora Sanders
S. Portland, ME
\$13,041 Net ALP
Matt Wolfanger SGA

An IceBreaker is a Producer who made his/her first sale in the last 2 calendar months. We will recognize all IceBreakers in the Top 20 Individual Producers list for the month, as well as the next Top 3 in this category.

June Production

Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Kyle Wrobel	\$35,101		68.2	James Cunningham	Surace-Smith
2.	Erez Shabtay	33,929		89.2		Cohen-Cohen
3.	Leane Nguyen	30,296	91		Ernesto Magat	Jatof-Foti
4.	Viet Chung	27,422		72.1	Ben Halali	Jatof-Foti
5.	Joy Horcajo	26,766		75.3	Blake Higuchi	Altig-Orlovic
6.	Helen Dellavalle	25,806	91		David Ackerman	Eric Giglione
7.	Terrence Asuncion	23,693		94.2	Ernesto Magat	Jatof-Foti
8.	Elias Hazen	22,888		78.2	Darren Hacker	Surace-Smith
9.	Amy Shui	22,208		75.0	David Ackerman	Eric Giglione
10.	Lesina Ah Sue	21,878		78.6	Stephen Hill	Steve Friedlander
11.	Michael Perkins	21,070		90.0	Doreen Ryan-Foti	Jatof-Foti
12.	Dustin Dunbar	20,934		68.7	Todd Engelson	Alt-Orl-Venekamp
13.	Maria Rocha	20,779		81.1	Ernesto Magat	Jatof-Foti
14.	Sione Aholoka	20,415	100		Taina Lameko	Steve Friedlander
15.	Ann Wainit	20,212	85		John Collins	Altig-Orlovic
16.	Omarh Torio	19,632		73.7	Ernesto Magat	Jatof-Foti
17.	Pafuti Toleafoa	19,616		69.6	Stephen Hill	Steve Friedlander
18.	Sunia Kaufusi	18,372	100		Taina Lameko	Steve Friedlander
19.	George Lahamedjian	18,291		79.0	George Lahamedjian	Altig-Orlovic
20.	Balbir Chadha	17,678	96		Ernesto Magat	Jatof-Foti
21.	Seiuli Saolotoga	17,416	100		Stephen Hill	Steve Friedlander
22.	Calvin Tom	17,330		89	Curt Snow	Jatof-Foti
23.	Aaron Tavizon	17,257		95	Nicholas Collins	Diego Arangopuerta
24.	Al-Karim Walji	17,050		91.9		Altig-Orlovic
25.	Aiona Moeaki	17,030	100		Sita Pereira	Steve Friedlander
26.	Dominique Bertoncini	16,901		75.0	Ben Halali	Jatof-Foti
27.	Ryan Kendl	16,766		83.6	Nicholas Lorence	Altig-Orlovic
28.	Kayla Chavez	16,732		76.7	Ben Halali	Jatof-Foti
29.	Salote Ahau	16,686	100		Taina Lameko	Steve Friedlander
30.	Heather Hewitt	16,556		86.8	Randolph Souliers	Altig-Orlovic
31.	Haoyu Xu	16,473		84.8	Haoyu Xu	Imran Satti
32.	Jorge Zepeda	16,332	100		John Hughes	Chris Hernandez
33.	Ben Halali	16,256		77.8	Ben Halali	Jatof-Foti
34.	Graeme Bollinger	16,191		91.3	John McGrath	Altig-Orlovic
35.	Gil Legarte	16,149	91		Christopher Stephens	Jatof-Foti
36.	Gary Smith	16,139		85.2	Tim Smith	Randy Teyssier
37.	Lily Tchen	15,913		89.4	David Iriye	Cohen-Cohen
38.	Ksun Joseph	15,895	99		Ksun Joseph	Altig-Orlovic
39.	Kevin Davis	15,824		72.4	Kevin Davis	Williams-Zophin
40.	Michael van Delft	15,782		80.1		Imran Satti
41.	Elvis Obonor	15,590		68.2		Eric Giglione
42.	Helen Taylor	15,313		75.9	Bobby Gujral	Altig-Orlovic
43.	Joey Sales	15,079		82.9	Christopher Clark	Altig-Orlovic
44.	Garrett Jones	15,034		75.5	Garrett Jones	Altig-Orlovic
45.	Selulia Tumanuvao	14,878	100		Stephen Hill	Steve Friedlander
46.	Jonathan Emura	14,834		78.8	Jonathan Emura	Altig-Orlovic
47.	Lucyna Ostrzycki	14,774	86		Mark Beckford	Eric Giglione
48.	Max Quasem	14,768		85.2		Cohen-Cohen
49.	Robert Ulreich	14,703		85.7		Jatof-Foti
50.	Christopher Weglarz	14,697	100		Christopher Weglarz	Alt-Orl-Lyse

ALL TIME RECORD: STEVEN STENSRUD \$71,391 Net ALP

YTD Production

Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Ofa Tupouniua	\$200,856	92		Norman Sellen	Steve Friedlander
*2.	Pafuti Toleafoa	127,425		69.6	Stephen Hill	Steve Friedlander
*3.	Ann Wainit	125,486	85		John Collins	Altig-Orlovic
*4.	Terrence Asuncion	116,191		94.2	Ernesto Magat	Jatof-Foti
*5.	Lily Tchen	112,584		89.4	David Iriye	Cohen-Cohen
*6.	Lesina Ah Sue	106,917		78.6	Stephen Hill	Steve Friedlander
*7.	Dustin Dunbar	105,409		68.7	Todd Engelson	Alt-Orl-Venekamp
*8.	Ben Halali	104,228		77.8	Ben Halali	Jatof-Foti
*9.	Erez Shabtay	103,830		89.2		Cohen-Cohen
*10.	Max Quasem	101,617		85.2		Cohen-Cohen
11.	Maria Rocha	99,820		81.1	Ernesto Magat	Jatof-Foti
12.	Amy Shui	94,233		75.0	David Ackerman	Eric Giglione
13.	Gil Legarte	92,048	91		Christopher Stephens	Jatof-Foti
14.	Kyle Wrobel	91,538		68.2	James Cunningham	Surace-Smith
15.	Jose Lopes	86,011	86		Jose Lopes	Philip Prata
16.	Filipo Havili	84,330		70.7	Lorenzo Lameko	Steve Friedlander
17.	Ryan Kendl	83,252		83.6	Nicholas Lorence	Altig-Orlovic
18.	Elias Hazen	82,584		78.2	Darren Hacker	Surace-Smith
19.	Justin Germany	82,234		68.0	Tim Smith	Randy Teyssier
20.	William Parmeter	80,667		73.2	Hal Herman	Oldham-Bianchi
21.	Helen Dellavalle	79,636	91		David Ackerman	Eric Giglione
22.	Sosefo Petelo	79,140	92		Lorenzo Lameko	Steve Friedlander
23.	Leane Nguyen	79,096	91		Ernesto Magat	Jatof-Foti
24.	Steven Stensrud	79,061		80.7	Steven Stensrud	Altig-Orlovic
25.	Katie Massart	77,191		89.6	Brenton Betts	Altig-Orlovic
26.	Samson Adelufosi	77,042		76.3		Eric Giglione
27.	Kevin Davis	76,567		72.4	Kevin Davis	Williams-Zophin
28.	Brock Lampe	76,178		83.3	Tiffany Roland	Altig-Orlovic
29.	Viet Chung	76,080		72.1	Ben Halali	Jatof-Foti
30.	Ross Ewen	75,643		89.1		Scott Rehberg
31.	Luciana Mosca	74,184		78.1	Carlo Bonifazi	Bob Olson
32.	Bruce Tan	73,795	89		Bruce Tan	Altig-Orlovic
33.	Amir Sedaghat	72,834		88.4	Bobby Gujral	Altig-Orlovic
34.	Bryant Hendley	72,526		76.1	Christine Morrow	Steve Hartman
35.	Erickson Bencosme	71,837		70.7	Alberto Alcala	Marc Rosen
36.	Odilia Goulart	71,140		74.1	Ben Halali	Jatof-Foti
37.	Robert Ulreich	70,066		85.7		Jatof-Foti
38.	Mario Andres Chavez	69,480		87.5	Doreen Ryan-Foti	Jatof-Foti
39.	Lydia Lozano	69,358		81.3		Furer-Whittinghill
40.	David Ramirez	69,046		83.0	Ben Halali	Jatof-Foti
41.	Scott Hanna	68,989		79.7	Scott Hanna	Williams-Zophin
42.	Henry Ingraham	68,461		77.7	Henry Ingraham	Williams-Zophin
43.	Adeyemi Akinade	67,148	86		Kasali Kotun	Williams-Zophin
44.	Victor Rodos	66,621		76.0	Preeti Sahgal	Josh Chalom
45.	Ryan Leong	66,524		72.6	Paul Samra	Jatof-Foti
46.	Eriteta Tauraoi	66,412	99		Stephen Hill	Steve Friedlander
47.	Orett Nelson	64,561		69.6		Josh Chalom
48.	Semi Halanukonuka	64,236	100		Karen McQuoid	Steve Friedlander
49.	Akbar Hosseini	63,521		77.0	Ben Halali	Jatof-Foti
50.	Fritznel Octave	63,492		78.5	Fritznel Octave	Williams-Zophin

ALL TIME RECORD: ROGHIE HASSAN LOO \$367,548 Net ALP

Supervising Agents



1. Lucky Faaitiiti
Auckland, NZ



2. Sione Kanongataa
Auckland, NZ



3. Kraig Jilge
San Jose, CA



4. Ofa Tupouniua
Auckland, NZ



5. Siupeli Tuitupou
Auckland, NZ

June Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Lucky Faaitiiti	\$95,442	\$98,384		87.3	Stephen Hill	Steve Friedlander
2.	Sione Kanongataa	52,755	58,707	100		Taina Lameko	Steve Friedlander
3.	Kraig Jilge	32,498	95,092		69.0	Ben Halali	Jatoft-Foti
4.	Ofa Tupouniua	31,182	44,099	90		Norman Sellen	Steve Friedlander
5.	Siupeli Tuitupou	29,425	35,384	97		Taina Lameko	Steve Friedlander
6.	Jeanette Lancaster	28,834	41,895	87		Curt Snow	Jatoft-Foti
7.	Harvey Dixon	24,418	26,778	96		Simon Rolland	Steve Friedlander
8.	Melissa Gilroy	23,106	23,106	93		Ernesto Magat	Jatoft-Foti
9.	Josh Wheeler	20,731	26,943		80.3	Nicholas Rice	Surace-Smith
10.	Christine Moulton	19,766	26,453	95		Jeremy Welch	Slav Bitman

ALL TIME RECORD: LUCKY FAAITIITI \$90,507 1st Six Mo Agt **HOT NEW RECORD**
ALL TIME RECORD: KRAIG JILGE \$116,116 Net ALP

YTD Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Kraig Jilge	\$198,959	\$410,474		69.0	Ben Halali	Jatoft-Foti
2.	Lucky Faaitiiti	196,767	231,021		87.3	Stephen Hill	Steve Friedlander
3.	Roger Weisman	122,202	207,325		73.8	Stephen Jubrey	Oldham-Bianchi
4.	Michael Matteo	74,517	103,870	90		Brett Gyska	Oldham-Bianchi
5.	Harvey Dixon	74,268	79,644	96		Simon Rolland	Steve Friedlander
6.	Asa Davis	72,236	104,676		68.9	Jeremy Welch	Slav Bitman
7.	Robert Drake	67,027	122,901		71.0	London Burnett	Surace-Smith
8.	Jeanette Lancaster	63,244	134,661	87		Curt Snow	Jatoft-Foti
9.	Ofa Tupouniua	63,170	154,558	90		Norman Sellen	Steve Friedlander
10.	Sione Kanongataa	58,548	70,454	100		Taina Lameko	Steve Friedlander

ALL TIME RECORD: LORENZO LAMEKO \$289,373 1st Six Mo Agt
ALL TIME RECORD: MARY ANN GAELIC \$443,893 Net ALP

General Agents



1. Karen Gagarin
Concord, CA



2. Serah James
Auckland, NZ



3. Amosa Faamanu
Auckland, NZ



4. Vaaufiao Robertson
Auckland, NZ



5. William Parmeter
Rochester, NY



6. Mark Liszewski
Edison, NJ



7. Christopher Freter
Plymouth Mtg., PA



8. Shawn Reid
Rochester, NY



9. Rencel Jones
Raleigh, NC



10. Jason Adamo
Portland, ME

June Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Karen Gagarin	\$66,874	\$114,739		72.1	Ernesto Magat	Jatoft-Foti
2.	Serah James	65,818	72,159		70.9	Taina Lameko	Steve Friedlander
3.	Amosa Faamanu	53,427	66,888	97		Taina Lameko	Steve Friedlander
4.	Vaaufiao Robertson	32,869	53,333		74.4	Sita Pereira	Steve Friedlander
5.	William Parmeter	30,670	49,013		69.8	Hal Herman	Oldham-Bianchi
6.	Mark Liszewski	29,260	34,874	95		David Ackerman	Eric Giglione
7.	Christopher Freter	29,107	36,283	90		Garret Kun	Fred Hadayia
8.	Shawn Reid	28,069	29,322	95		Stephen Jubrey	Oldham-Bianchi
9.	Rencel Jones	26,487	28,319		73.9	Jeremy Welch	Slav Bitman
10.	Jason Adamo	25,818	32,244	90			Matt Wolfanger
11.	William Doby	25,540	30,501	95		James Palmes	Joseph Diecedue
12.	Phillip Jenkins	24,369	36,962		74.0	Michael Vasu	Surace-Smith
13.	Andrea Nichols	23,958	27,711		70.6	Stephen Jubrey	Oldham-Bianchi
14.	Michael Romeo	23,797	42,817		72.2	Raymond Risucci	Oldham-Bianchi
15.	Alfred Taren	22,995	31,157	92		Alex Hernandez	Allan Jennings
16.	Rita Charles	22,894	41,441		82.8	Stephen Hill	Steve Friedlander
17.	Seth Holmberg	22,367	41,493	85		Doreen Ryan-Foti	Jatoft-Foti
18.	Mark Graham	21,821	28,605	95		Wes Elder	Steve Friedlander
19.	Christian Fahey	21,427	34,161	90		David Ackerman	Eric Giglione
20.	Malorie Bartlett	19,809	21,600		72.1	Ryan Hall	Laura Fisher

ALL TIME RECORD: SITA PEREIRA \$244,444 1st Six Mo Agt
ALL TIME RECORD: SITA PEREIRA \$286,946 Net ALP

YTD Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Serah James	\$339,840	\$421,529		70.9	Taina Lameko	Steve Friedlander
*2.	Karen Gagarin	265,447	549,780		72.1	Ernesto Magat	Jatoft-Foti
*3.	Amosa Faamanu	189,087	236,659	97		Taina Lameko	Steve Friedlander
*4.	Andrea Nichols	175,829	194,076		70.6	Stephen Jubrey	Oldham-Bianchi
*5.	Rita Charles	171,159	242,758		82.8	Stephen Hill	Steve Friedlander
6.	Vaaufiao Robertson	135,882	174,250		74.4	Sita Pereira	Steve Friedlander
7.	Peter Chung	109,337	306,908		70.6	Ben Halali	Jatoft-Foti
8.	William Parmeter	107,287	215,472		69.8	Hal Herman	Oldham-Bianchi
9.	Timothy Watson	101,190	198,426		75.8	Ryan Vopat	Surace-Smith
10.	Lesina Ah Sue	99,189	324,855		74.5	Stephen Hill	Steve Friedlander
11.	Seth Holmberg	98,589	167,765	85		Doreen Ryan-Foti	Jatoft-Foti
12.	Amanda Beyersdorff	95,512	214,664		70.7	James Cunningham	Surace-Smith
13.	Daniel Hartwig	92,943	139,337		68.6	Michael Vasu	Surace-Smith
14.	Michael Romeo	92,444	224,036		72.2	Raymond Risucci	Oldham-Bianchi
15.	Alfred Taren	91,062	129,653	92		Alex Hernandez	Allan Jennings
16.	Daniel Walton	84,118	159,528		72.8	Patrick Bendure	Surace-Smith
17.	Rencel Jones	83,087	110,965		73.9	Jeremy Welch	Slav Bitman
18.	Mark Gorman	81,985	154,068	85		Rudi Camenzind	Chris Hernandez
19.	William Doby	78,864	108,789	95		James Palmes	Joseph Diecedue
20.	Kirk Alexander	77,650	92,106		76.9	Allen Nelson	Steven DiChiario

ALL TIME RECORD: TAINA LAMEKO \$1,319,496 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$1,522,976 Net ALP

Master General Agents



1. **Stephen Hill**
Auckland, NZ



2. **Ben Halali**
San Jose, CA



3. **Stephen Jubrey**
Rochester, NY



4. **Karen McQuoid**
Auckland, NZ



5. **Brett Gryska**
Rochester, NY



6. **Ernesto Magat**
San Jose, CA



7. **Hal Herman**
Rochester, NY



8. **David Ackerman**
Edison, NJ



9. **Norman Sellen**
Auckland, NZ



10. **Sita Pereira**
Auckland, NZ

June Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Stephen Hill	\$185,533	\$299,541		71.6	Steve Friedlander
2.	Ben Halali	76,560	349,228		70.4	Jatoft-Foti
3.	Stephen Jubrey	72,972	137,537		73.2	Oldham-Bianchi
4.	Karen McQuoid	70,633	96,935		78.5	Steve Friedlander
5.	Brett Gryska	67,631	123,073		72.1	Oldham-Bianchi
6.	Ernesto Magat	66,974	159,279		77.3	Jatoft-Foti
7.	Hal Herman	61,729	115,501		70.5	Oldham-Bianchi
8.	David Ackerman	58,988	127,915		73.4	Eric Giglione
9.	Norman Sellen	55,485	78,804		76.4	Steve Friedlander
10.	Sita Pereira	53,435	77,872		68.5	Steve Friedlander
11.	Jeremy Welch	46,926	52,308		70.4	Slav Bitman
12.	Tiffany Roland	44,882	69,727		70.1	Altig-Orlovic
13.	Kilisimasi Segal	43,971	57,284		73.9	Steve Friedlander
14.	Nicholas Wolle	43,068	55,624		72.1	Scott Keeney
15.	Theresa Setefano	42,773	59,112		68.0	Steve Friedlander
16.	Garret Kun	41,517	61,969		70.5	Fred Hadayia
17.	Doreen Ryan-Foti	39,863	193,425		70.6	Jatoft-Foti
18.	Mark Beckford	36,914	63,667		71.1	Eric Giglione
19.	Kevin Davis	36,248	66,649		73.5	Williams-Zophin
20.	Lee Jeffers	33,177	64,069		78.5	Altig-Orlovic

ALL TIME RECORD: JEFF RIBMAN \$326,483 1st Six Mo Agt
ALL TIME RECORD: STEPHEN HILL \$410,573 Net ALP

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Stephen Hill	\$858,475	\$1,575,662		71.6	Steve Friedlander
*2.	Ben Halali	481,643	1,560,213		70.4	Jatoft-Foti
*3.	Stephen Jubrey	442,018	758,866		73.2	Oldham-Bianchi
*4.	Brett Gryska	342,699	607,462		72.1	Oldham-Bianchi
*5.	Karen McQuoid	330,631	391,478		78.5	Steve Friedlander
6.	Kilisimasi Segal	322,666	517,401		73.9	Steve Friedlander
7.	Norman Sellen	314,794	361,519		76.4	Steve Friedlander
8.	Sita Pereira	305,225	392,130		68.5	Steve Friedlander
9.	Hal Herman	296,568	607,884		70.5	Oldham-Bianchi
10.	Tiffany Roland	272,186	418,064		70.1	Altig-Orlovic
11.	Kevin Davis	271,640	461,949		73.5	Williams-Zophin
12.	Allen Nelson	269,471	340,754		88.3	Steven DiChiaro
13.	David Ackerman	266,914	627,954		73.4	Eric Giglione
14.	Ernesto Magat	261,749	752,462		77.3	Jatoft-Foti
15.	James Palmes	239,955	283,090	88		Joseph Diecedue
16.	Theresa Setefano	215,202	311,011		68.0	Steve Friedlander
17.	Garret Kun	205,931	363,896		70.5	Fred Hadayia
18.	Brian Schreiter	205,314	278,540		69.4	Joseph Diecedue
19.	Doreen Ryan-Foti	202,374	961,909		70.6	Jatoft-Foti
20.	Raymond Risucci	194,666	406,877		74.8	Oldham-Bianchi

ALL TIME RECORD: STEPHEN HILL \$2,476,896 1st Six Mo Agt
ALL TIME RECORD: STEPHEN HILL \$3,356,797 Net ALP

Regional General Agents



1. **Taina Lameko**
Auckland, NZ



2. **Stephen Hill**
Auckland, NZ



3. **Ben Halali**
San Jose, CA



4. **Brett Gryska**
Rochester, NY



5. **Alex Roland**
Dallas, TX

June Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Taina Lameko	\$550,577	\$782,255		69.8	Steve Friedlander
2.	Stephen Hill	231,378	357,223		71.6	Steve Friedlander
3.	Ben Halali	185,688	602,909		71.6	Jatoft-Foti
4.	Brett Gryska	140,601	260,609		72.7	Oldham-Bianchi
5.	Alex Roland	113,376	202,137		69.4	Chris Hernandez
6.	Sonny Gurney	84,698	199,240		68.3	Paul Rumbuc
7.	Patrick Bendure	81,222	242,084		71.6	Surace-Smith
8.	Michael Vasu	81,027	222,655		75.1	Surace-Smith
9.	Samuel Cohen	78,388	135,321		70.0	Fred Hadayia
10.	David Ackerman	74,999	179,077		69.2	Eric Giglione

ALL TIME RECORD: TAINA LAMEKO \$623,266 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$890,826 Net ALP

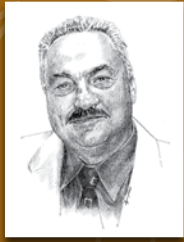
YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Taina Lameko	\$2,394,655	\$3,682,715		69.8	Steve Friedlander
*2.	Stephen Hill	983,954	1,767,720		71.6	Steve Friedlander
3.	Ben Halali	938,411	2,968,046		71.6	Jatoft-Foti
4.	Brett Gryska	784,710	1,366,323		72.7	Oldham-Bianchi
5.	Sonny Gurney	637,165	1,516,175		68.3	Paul Rumbuc
6.	Michael Vasu	544,329	1,308,363		75.1	Surace-Smith
7.	Alex Roland	514,394	913,305		69.4	Chris Hernandez
8.	Patrick Bendure	431,131	1,224,252		71.6	Surace-Smith
9.	Christopher Clark	401,206	1,051,135		73.2	Altig-Orlovic
10.	Desi Dimitrova	339,234	556,796		73.7	Allan Jennings

ALL TIME RECORD: TAINA LAMEKO \$4,501,478 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$6,224,023 Net ALP

State General Agents 1st Six Month Agent



Steve Friedlander
CATEGORY I



Fred Hadayia
CATEGORY II



Rick Altig
CATEGORY IV



Ilija Orlovic
CATEGORY IV



Rob Hay
CATEGORY IV



Joseph Diecedue
CATEGORY VI



T J Powers
CATEGORY Start Up

June Production						
Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
I	Steve Friedlander		70.7	\$811,641	\$263,250	308
	Oldham-Bianchi	88		239,458	185,250	129
II	Fred Hadayia		70.1	153,240	147,875	104
	Williams-Zophin	69.6		160,009	159,250	100
IV	Alt-Orl-Hay		70.2	113,781	102,375	111
VI	Joseph Diecedue		70.8	93,413	81,250	115
Start Up	T J Powers	96		17,872	8,700	205
	Chris La Fond	92		16,113	8,700	185

YTD Production						
Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
I	Steve Friedlander		70.7	\$3,702,013	\$1,579,500	234
	Oldham-Bianchi	88		1,479,637	1,111,500	133
II	Williams-Zophin		69.6	954,842	955,500	100
VI	Joseph Diecedue		70.8	523,923	487,500	107
VII	Alt-Orl-Venekamp		68.3	346,716	325,050	107
Start Up	T J Powers	96		22,215	8,700	255
	Chris La Fond	92		16,113	8,700	185

Rookie SGAs must be in this category for a minimum of 6 months to compete for YTD awards.

State General Agents Net ALP



Steve Friedlander
CATEGORY I



Eric Giglione
CATEGORY II



Rick Altig
CATEGORY IV & VII



Ilija Orlovic
CATEGORY IV & VII



Rob Hay
CATEGORY IV



Cindy Furer
CATEGORY VI



Bob Whittinghill
CATEGORY VI



Dustin Venekamp
CATEGORY VII



Chris La Fond
CATEGORY Start Up

June Production						
Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
I	Steve Friedlander		70.7	\$1,162,959	\$585,000	199
	Jatoft-Foti		70.4	951,188	585,000	163
	Surace-Smith		74.7	706,547	541,675	130
	Oldham-Bianchi	88		518,555	411,675	126
	Altig-Orlovic		74.0	2,000,768	1,776,675	113
II	Eric Giglione		68.5	357,717	303,350	118
	Williams-Zophin		69.6	346,717	303,350	114
IV	Alt-Orl-Hay		70.2	226,948	195,000	116
VI	Furer-Whittinghill		70.9	154,217	151,675	102
VII	Alt-Orl-Venekamp		68.3	116,948	108,350	108
Start Up	Chris La Fond	92		56,053	21,650	259
	T J Powers	96		50,837	21,650	235

YTD Production						
Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
I	Steve Friedlander		70.7	\$5,552,457	\$3,510,000	158
	Jatoft-Foti		70.4	4,752,719	3,510,000	135
	Oldham-Bianchi	88		3,065,840	2,470,050	124
	Surace-Smith		74.7	3,787,289	3,250,050	117
II	Williams-Zophin		69.6	2,165,202	1,820,100	119
	Eric Giglione		68.5	1,911,524	1,820,100	105
IV	Joe Manone		76.9	1,165,677	1,170,000	100
VII	Alt-Orl-Venekamp		68.3	718,123	650,100	110
Start Up	Chris La Fond	92		86,759	43,300	200
	T J Powers	96		67,397	43,300	156

Public Relations



1. Judy Spade
CATEGORY I
Liberty Center, OH



2. Rona Spano
CATEGORY I
Chicago, IL



1. Robin Andrade
CATEGORY II
Malden, MA



2. J T Tasker
CATEGORY II
Rochester, NY



1. Mario Soljan
CATEGORY III
Auckland, NZ



2. C J Briggie
CATEGORY III
San Diego, CA



1. Darrell Dorey
CATEGORY IV
Mahone Bay, NS



2. Sheila Krein
CATEGORY IV
Bismarck, ND



Rookie Keith Ligons
San Leandro, CA



IceBreaker Judy Spade
Liberty Center, OH



Top Manager Jason Beckman
Phoenixville, PA

Public Relations categories are as follows:

Category	Population
1	over 8,500,000
2	6,500,000 to 8,499,999
3	4,000,000 to 6,499,999
4	Under 4,000,000

ROOKIE: Reps with 2009 Hire Date

ICEBREAKER: Reps with 2010 Hire Date

June Production

Category	Rank	Name	Production in Cards	SGA/Director
I	1.	Judy Spade	4,979	Michigan/Tim Farr
	2.	Rona Spano	3,551	Chicago/Laurie Onasch
	3.	Mark Gagliardi	2,735	Northern California/Debbie Enstedt
	4.	Vivian Dwyer	2,563	Virginia/Laurie Onasch
	5.	Brenda Di Somma	1,602	New Jersey/Susan Fuldauer
II	1.	Robin Andrade	3,519	Massachusetts/Laurie Onasch
	2.	J T Tasker	1,466	New York State/Tim Farr
	3.	George Farenthold	1,014	New York State/Tim Farr
	4.	Bridget Hamilton	923	District of Columbia/Laurie Onasch
	5.	Bernard Weaver	805	Philadelphia/Tim Farr
III	1.	Mario Soljan	4,347	Steve Friedlander
	2.	C J Briggie	1,707	Arizona/Rachelle Valdez
	3.	Dee Hettinger	1,179	Kansas/Patti Morgan
	4.	Mark Flemm	1,128	Pennsylvania/Tim Farr
	5.	Bonnie Ellingson	965	Minnesota/Laurie Onasch
IV	1.	Darrell Dorey	2,002	Maritimes/Debbie Enstedt
	2.	Sheila Krein	1,751	North Dakota/Rachelle Valdez
	3.	Ken Altizer	1,260	West Virginia/Susan Fuldauer
	4.	Shane Knowles	1,209	Maine-New Hampshire/Laurie Onasch
	5.	Jacqueline Lowe	1,207	Alberta/Debbie Enstedt
Rookie	1.	Keith Ligons	1,421	Northern California/Debbie Enstedt
IceBreaker	1.	Judy Spade	4,979	Michigan/Tim Farr
Manager	1.	Jason Beckman	2,889	growth Susan Fuldauer
	2.	Sheila Krein	2,006	growth Rachelle Valdez
	3.	Susan Kelleher	1,663	growth Laurie Onasch

ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards

YTD Production

I	*1.	Chuck Hill	13,833	Northern California/Debbie Enstedt
	*2.	Al Wall	13,489	Toronto/Tim Farr
	3.	Vivian Dwyer	12,304	Virginia/Laurie Onasch
	4.	Rona Spano	12,097	Chicago/Laurie Onasch
	5.	Malka Arony	10,894	California/Rachelle Valdez
II	*1.	Robin Andrade	10,909	Massachusetts/Laurie Onasch
	*2.	J T Tasker	8,738	New York State/Tim Farr
	3.	Erica Dalager	7,505	Minnesota/Laurie Onasch
	4.	George Farenthold	6,310	New York State/Tim Farr
	5.	Bernard Weaver	5,763	Philadelphia/Tim Farr
III	*1.	Mario Soljan	13,164	Steve Friedlander
	*2.	Michelle Baxter	8,554	Indiana/Susan Fuldauer
	3.	Steve Sanchez	6,000	Miami-Ft. Lauderdale/Patti Morgan
	4.	Patrena Brown	5,629	Connecticut/Laurie Onasch
	5.	David Blaisdell	5,484	Tennessee/Patti Morgan
IV	*1.	Ken Altizer	11,051	West Virginia/Susan Fuldauer
	*2.	Paul Winslow	8,040	St. Louis/Patti Morgan
	3.	Shane Knowles	6,774	Maine-New Hampshire/Laurie Onasch
	4.	Sandra Knapp	6,766	Wisconsin/Laurie Onasch
	5.	Darrell Dorey	6,469	Maritimes/Debbie Enstedt

ALL TIME PR CARD PRODUCTION RECORD: DENISE BOWYER 61,879 Cards

Perspective



Scott Smith

Executive Vice President
& Chief Marketing Officer

How Did I Get Here?

I had an interesting experience a couple of weeks ago. It's an experience that occurs fairly often, and makes me appreciate both life and the American Income experience all the more.

I had fallen asleep and there was a gentle movement that made me suddenly wake up. For just a second, I didn't know where I was. I was obviously in a rapidly moving piece of equipment. But who was with me, where was I — and what was I riding in?

And how did I get here?

OK, as I opened up my eyes, the first thing I saw was my good buddy Max Quasem. He and his wife Michelle were sitting across from me. As I saw their heads jiggle to the left and jiggle to the right, I realized we were in a train. My wife Peggy's head was vibrating on my shoulder and she was peacefully asleep, too. Max had a big grin and I think he saw that I was startled from my sleep. At first glance, the speed of the train was freaky, but I was comforted to know I had my wife and friends with me. A few seconds passed and I realized we were on that train that goes nearly 200 miles an hour — traveling from Paris to London!

Paris to London? OK, really, how did I get here?

We were on the company trip for the production contest we had at the end of 2009. That was the one where several agents, managers and SGAs, plus their guests — and a very lucky Executive Vice President — got to head off on a European vacation. So, it was in less than a minute that I realized what I was riding in, who was with me and why I was there... but honestly... how did I get there? What I'm saying is that I am amazed every single day that I was blessed to have become associated with this great company! You just don't find many organizations today like AIL...

Organizations that pay their people weekly bonuses starting at \$100 and upwards — in some cases, \$1,000 PER WEEK!

Organizations where over \$2.5 million in bonuses is paid out monthly to the field force.

Organizations that provide the capital for anyone to pursue a life-long dream of business ownership.

Organizations that pay future renewals for every sale you make for the life of the sale.

Organizations that have a first-class convention at five-star locations.

Organizations that provide true Opportunity Unlimited for anyone willing to take direction and be committed to financial prosperity so long as they maintain a very strong work ethic.

Organizations that send their people on European vacations. Incredibly, this was the third time AIL has sent me seeing European sites in 13 years!

It goes on and on.

The only catch is you have to continue to qualify. You have to get up and work hard every single day. You are either in training taking direction or you are a leader chasing your vision. In some cases, both scenarios overlap. It doesn't come easy and it's not supposed to. But it is unquestionably right there for the taking. For all of you, too!

So the train rattles and I wake up. My wife and friends are next to me. Paris is in the rear view mirror and London is at the end of the tunnel. How did I get here?

I'm not sure I really care.



sun, fun and snorkeling



2011 Convention:
May 30 - June 2

Stay at the Fontainebleau Resort in Miami!
For complete Convention Qualifications, go to:
www.aillife.com/arc/spotlight.aspx



Leadership Bonus

Total: \$594,393.70

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Taina Lameko	\$29,637	Kasali Kotun	\$2,800	Kevin Ishikane	\$1,547	Barbara Corigliano	\$989
Stephen Hill	27,095	Todd Engelson	2,748	Michael Williams	1,519	Harjeet Rana	986
Ben Halali	26,145	Sarai Castanon	2,681	Jessica Wilhite	1,509	Alex Roland	985
Ernesto Magat	14,730	Peter Chung	2,627	Erik Graham	1,493	Lesina Ah Sue	973
Karen McQuoid	12,415	Michael Vasu	2,606	William Parmeter	1,488	Kurt Papenhausen	944
Bobby Gujral	10,744	Daniel Orr	2,575	Steven King	1,480	Tosha Tremblay	935
David Ackerman	10,300	John Collins	2,533	Travis Norman	1,472	Kyriacos Davis	927
Norman Sellen	9,455	Joshua Jackson	2,532	Meliame Mocakiola	1,455	John Hughes	919
John McGrath	8,988	Ryan Hall	2,522	Michael Burningham	1,424	Daniel McQuoid	894
Stephen Jubrey	7,460	Juan Cardona	2,437	Matthew Parks	1,407	James Moland	894
Hal Herman	6,741	Kimberly Riley	2,398	Thomas Reagan	1,404	Seini Mafi	892
Zachary Hart	6,674	Sebastian Kazek	2,375	Jeanette Lancaster	1,396	Christine Moulton	891
Sita Pereira	6,420	Tim Smith	2,372	Robert Vincent	1,391	Rufus Cathey	889
Lorenzo Lameko	6,393	Alex Hernandez	2,371	Henry Ingraham	1,377	Roger Weisman	884
Kraig Jilge	5,612	Joshua Champneys	2,345	Amanda Beyersdorff	1,361	Rodney Ward	864
Serah James	5,291	Patrick Bendure	2,342	Troy Plummer	1,359	Scott R Davis	863
Brett Gryska	5,276	Sara Welch	2,279	James Cummings	1,351	Ryan McIntosh	860
Karen Gagarin	5,253	Debra Hepp	2,258	Rory Crockford	1,334	Carlos Rodriguez	858
Lucky Faaitiiti	5,204	Steven Edgell	2,233	Nicholas Engrav	1,333	Brandon Braun	839
Doreen Ryan-Foti	5,154	Ofa Tupouniua	2,202	Pauline Ruff	1,317	Christian Fahey	800
Tiffany Roland	4,974	London Burnett	2,183	Amosa Faamanu	1,313	Justin Germany	797
Christine Morrow	4,955	Charles Steele	2,182	Mark Graham	1,309	Johnathon Bunch	785
Kevin Davis	4,905	Mark Liszewski	2,158	Summer Miller	1,284	Joshua Olin	771
Simon Rolland	4,762	Eric Brown	2,150	Manu Manu	1,277	Tasha Tucker	761
Lee Jeffers	4,657	Ryan Bisanz	2,139	Michael Romeo	1,256	Nicholas Lorence	749
James Palmes	4,517	Catherine Minor	2,135	Blake Higuchi	1,237	Gerald Bledsoe	743
Nicholas Collins	4,396	Michael Laramie	1,989	Sharif Grays	1,235	Levar Morgan	739
Evan Wicklund	4,348	Arnold Pacleb	1,984	William Doby	1,207	Humberto Quintero	738
David Iriye	4,142	James Cunningham	1,956	Michael Kyatt	1,203	Richard Barbour	725
Theresa Setefano	4,127	Scott Hanna	1,953	Christopher Jordan	1,202	David Faraway	723
Andrew Aaron	3,955	Scott Kim	1,877	Jason Adamo	1,190	Heather Pearce	706
Mark Beckford	3,741	Patrick Stenglein	1,838	Curtis Moreland	1,188	Michael Scudder	703
Alan Silverman	3,675	Peter Athas	1,835	William Smith	1,183	Daniel Armstrong	696
Nicholas Wolle	3,669	Volodymyr Derevyanyy	1,835	Jennifer Mitchell	1,157	Tracy Haden	694
Jeremy Welch	3,552	Andrew Bishop	1,810	Rita Charles	1,154	Kellen Cuttance	694
Adam Zlupko	3,551	Harmandus Buckle	1,791	Mathew Mcaley	1,139	Zbigniew Stankiewicz	694
Darron Hacker	3,505	Brenda Hadayia	1,754	Patricia Lee	1,110	Andrea Nichols	690
Raymond Risucci	3,454	Roger Fung	1,750	Craig Stropmf	1,104	Jeremy Harbin	689
Justin Adams	3,453	Maria Esposito	1,749	Timothy Kieran	1,065	Colin Lyse	683
Brian Schreiter	3,362	Byron Paz	1,729	Natalie Linker	1,065	Jose Harb	668
Marisa Willgruber	3,187	Randolph Souliers	1,682	Luay Ghawi	1,064	Huia Stone	661
David Wang	3,149	Ala Awad	1,657	William Caraway	1,060	Ariana Jones	659
Jamison Weatherspoon	3,087	Jason Bratin	1,632	Ricardo Subero	1,051	Felicity O'Halloran	658
Garret Kun	3,078	Melissa Gilroy	1,621	Joseph Teyssier	1,044	James Allen	651
Ronald Starr	3,009	Samuel Cohen	1,607	Kathryn Chaisson	1,033	Wade Humphries	643
Haoyu Xu	2,949	Cheryl Foti	1,595	Marino Baca	1,032	Travis Eick	642
Allen Nelson	2,922	Siupeli Tuitupou	1,592	Leon Thompson	1,020	Thomas Craig	628
Kilisimasi Segal	2,882	Nichole Turner	1,569	Adam Weisberger	1,015	Maria Lealaialoto	627
Sione Kanongataa	2,874	Ronald Trombetta	1,553	Murphy Bergeron	1,013	Betty Christians	620
Wes Elder	2,801	Harvey Dixon	1,549	Lynn Jones	998	Preeti Sahgal	620

Leadership Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Ahmad Chaudhry	\$609	Asa Davis	\$367	Malorie Bartlett	\$223
Robert Gerdes	606	Dominique Bertoncini	362	Zenobia Macarthy-Harris	222
Andre Bishop	604	Eli Pierce	360	Michael Adams	222
Anthony Futules	603	Renee Jeffries	358	Scott Davison	221
Gregory McMeekan	598	Robert Chobor	356	Greg Stewart	214
Timothy Cruise	589	Carl Rudd	352	Andrew Helgeson	212
Ryan Vopat	579	Felisha Fullard	340	Adam Cooper	210
Gregory Henderson	571	Kyle Klipp	339	Michael Fulkerson	205
Christopher Hendrix	561	Benjamin Greer	338	Daniel Hartwig	205
Matthew Diulus	561	Robert Black	333	Matthew Court	204
Sharon Brenner	552	Nicholas Rice	333	Samantha Chui	203
Catherine Brown	529	Matt Flores	330	Thomas Vena	200
Timothy Clark	519	Derek Wiens	329	Jason Marlow	200
Nicholas Wilt	507	Danielle Jankowski	328		
Christopher Stephens	505	Kenneth Greer	326		
Semi Halanukonuka	504	Tonyon Williams	325		
Noel Ables	501	Robert Drake	321		
Richard Sprigg	494	Jonathon Bailey	320		
Eric Eun	492	Maria Greene	319		
James May	490	George Lahamedjian	318		
Kirk Alexander	482	Daniel Umbertone	318		
Naron Hamilton	477	Stacy Randazzo	317		
Mark Weddle	475	Syed Quadri	313		
David Hausman	473	Karl Becker	311		
Nicole Johnson	472	Michael Weeder	301		
Daniel Walton	470	Linda Jackson	289		
Atapana Faimalo	469	Dan Rubio	286		
Fredrick Hamilton	466	Jason Thompson	284		
Tiffany Rovinski	464	Danny Smith	283		
Deanthony Hartman	463	Sean Lacroix	283		
Shawn Reid	462	Christopher Freter	281		
Alfred Taren	459	Cole Cowan	280		
Patrick Robitaille	452	Rencel Jones	277		
Ronald Rennich	451	Chau Tran	273		
Vaaufiao Robertson	448	Seth Holmberg	272		
Caleb Douce	443	Pamela Ladd	269		
Dale Meyer	432	Atta Saleh	266		
Ryan Kendl	429	Rodney Chaney	264		
Phillip Jenkins	428	Josh Wheeler	263		
Scott Patterson	417	Troy Tripp	262		
Charles Mickens	416	Billy Wilder	259		
Marcus Noel	415	Jewmekia Morton	259		
Richard Davis	397	Brian Welsh	252		
Jerry Moore	396	Ariel Sanchez	251		
Brandon Teter	395	Michael McIntosh	249		
Gordon Mooc	393	Robert Woodhouse	237		
Michael Matteo	389	Joseph Quintons	233		
Jarred Sykes	388	George Noujaim	232		
Javier Sandoval	383	Christopher Keller	231		
Kelvin Chu	381	Elias Hazen	231		
Casey Kunash	377	Andrew Queen	230		
Jacqueline Reim	376	Moswen Taylor	228		
Jose Chavera	376	Jamie Soberanes	227		
Alexandra Willgruber	375	Mathew Mosley	226		
Natalie Soboleva	374	Matthew Byrnes	225		
Aaron Gebke	370	Robert Dunn	225		

World's Greatest Bonus

Total: \$1,149,811.17

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Erez Shabtay	\$7,671	Ryan Kendl	\$2,246	Amber Heary	\$1,788	Cherise Tuzikova	\$1,508
Kyle Wrobel	5,548	Ksun Joseph	2,232	David Ramirez	1,787	Erin Stiles	1,499
Helen Dellavalle	4,291	Dulce Jimenez	2,214	Ryan Neel	1,787	Louie Gonzalez	1,498
Viet Chung	4,035	Helen Taylor	2,198	Alba Wandurraga	1,775	Greg Schoenbacher	1,496
Lesina Ah Sue	3,938	Christopher Hintz	2,198	Joey Sales	1,767	Katie Massart	1,491
Lily Tchen	3,809	Richard Carter	2,174	Samy Jacques	1,766	Robert Reagan	1,483
Michael Perkins	3,520	Jun Ma	2,170	Talofa Luau	1,759	Benny McCarty	1,482
Joy Horcajo	3,459	Seluia Tumanuava	2,165	Nastassja Tucker	1,756	Daxa Patel	1,473
Terrence Asuncion	3,410	George Noujaim	2,155	Susana Latu	1,752	Lou Ettamarna	1,473
Dustin Dunbar	3,354	Ross Ewen	2,143	Kathryn Cole	1,752	Sally Wilson	1,473
George Lahamedjian	3,347	Russell Morris	2,142	Rachel Bryson	1,750	Mark Akler	1,472
Elias Hazen	3,161	Adeyemi Akinade	2,109	Kelly McDonald	1,750	Douglas Zigby	1,471
Gina Flores	3,120	Herivelto Pereira	2,091	Alanna Swenson	1,730	Samvel Tigranyan	1,463
Omarh Torio	3,083	Sara Gilley	2,082	Jesse Remby	1,729	Cassandra Evans	1,463
Elvis Obanor	3,001	Jeff Krull	2,078	Kevin Haines	1,727	Peter Hudousek	1,450
Sione Aholoka	2,969	Mathew Phillips	2,078	Justin Adams	1,720	Pauline Ruff	1,448
Steven Stensrud	2,930	Christopher Weglarz	2,065	Stephanie Kies	1,716	Stephanie Novel	1,446
Ann Wainit	2,924	Jonathan Emura	2,038	Bret Green	1,710	Virginia Fallon	1,445
Amy Shui	2,913	Odilia Goulart	2,024	Tian Luo	1,707	Jessica Spring	1,439
Pafuti Toleafoa	2,907	Bruce Tan	2,009	Alex Gonzales	1,705	Krista Thieme	1,432
Max Quasem	2,884	Craig Baxter	2,000	Michael Johansen	1,701	Daniel Toshner	1,429
Kayla Chavez	2,879	Sefesi Tupou	1,994	Adam Kahn	1,685	Sione Latuhoi	1,428
Maria Rocha	2,804	Diane Crawford	1,985	Calvin Tom	1,676	Gabriel Feldmann	1,427
Leane Nguyen	2,800	Josephine Brown	1,984	Kevin Bitter	1,662	Ivana Ofakineiafu	1,427
Bryant Hendley	2,791	Salote Ahau	1,983	Gleb Ostrovsky	1,652	Joseph Cornaggia	1,419
Christian Napiza	2,780	Henry Ingraham	1,982	Beth Snow	1,633	Joshua Champneys	1,418
Michael van Delft	2,771	Fritznel Octave	1,971	Christopher Williams	1,630	Semi Halanukonuka	1,418
Sunia Kaufusi	2,756	Michael Schumacher	1,967	Ed Olfert	1,623	Andrea Marulanda	1,417
Yvonne Zarathustra	2,727	Kevin White	1,967	Poasi Maafu	1,621	Gabriel Manzo	1,417
Samson Adelufosi	2,705	Anthony Balloutine	1,956	Melissa Losk	1,620	Daniel Potilechio	1,410
Gary Smith	2,697	Michael McIntosh	1,943	Vili Mounga	1,616	Eric Conroy	1,388
Graeme Bollinger	2,696	Amr Shater	1,923	Deborah Agrifoglio	1,607	Diedre Sandbrook	1,385
Roghie Hassan Loo	2,695	Samantha Chui	1,920	Daniel Posner	1,607	Savanah Ekman	1,374
Aaron Tavizon	2,651	Roxanna Bernal	1,915	Filipo Havili	1,606	Toornu Halangahu	1,374
Ala Awad	2,642	Hasani Anderson	1,908	Lineti Kanongataa	1,603	Mario Andres Chavez	1,371
Orett Nelson	2,641	Daniel Taurisani	1,905	Troy Tripp	1,603	David Farraway	1,366
Kevin Davis	2,617	Jose Lopes	1,900	Sandra Linse	1,600	Tominioko Brown	1,362
Dustin Dunlap	2,616	Lydia Lozano	1,896	Bradley Kampmeier	1,600	Tasha Tucker	1,360
Seiuli Saolotoga	2,612	Jinzhong Zhao	1,889	Jennifer Holliday	1,597	Gail Arundale	1,357
Aiona Moeaki	2,555	Diane Carrion	1,886	Nora Sanders	1,592	Florist Vaki	1,357
Balbir Chadha	2,543	Landon Thalman	1,881	Alfred Taren	1,591	Darren Cohen	1,355
Al-Karim Walji	2,537	John Albertini	1,876	Patricia Olaley	1,579	Maria Lealaiauloto	1,352
Amir Sedaghat	2,528	Ofa Tupouniua	1,875	James Cummings	1,573	Matthew Ficarra	1,338
Joshua Lenix	2,526	Justin Smith	1,869	Nicole Johnson	1,569	Diana Hernandez	1,337
Heather Hewitt	2,521	Tupou Tavalea	1,859	Scott Remy	1,566	Farhod Shamsiyev	1,337
Brian Welsh	2,516	Geetangali Mahabir	1,845	Paealata Lelena	1,564	Steven Fauth	1,336
Robert Ulreich	2,513	Majjargal Sukbaatar	1,839	Anthony Tomihama	1,555	Demetria Holmes	1,336
Garrett Jones	2,463	William Parmeter	1,837	Justin Henjum	1,553	Niu Fuatau	1,335
Dominique Bertoncini	2,445	Tyler Zemenchik	1,834	Tejinder Singh	1,541	Ronald Rennich	1,335
Andrew Bishop	2,434	Vakhtang Nazaryan	1,833	Matthew Byrnes	1,538	David Fung	1,334
Eugene Kashkin	2,426	Joseph Lasalle	1,827	Jennifer Wehrle	1,537	Natalie Soboleva	1,333
Haoyu Xu	2,392	Alafou Tupuola	1,823	Jacqueline McHugh	1,534	Jodi Bohdal	1,331
Raymond Angeles	2,379	Rita Charles	1,820	Blake Higuchi	1,513	Sosefo Petelo	1,329
Gil Legarte	2,308	Jorge Zepeda	1,817	Dennis Titcombe	1,512	Dennis Urbanowski	1,327
Lucyna Ostrzycki	2,289	Mapa Vaki	1,813	Gordon Biggums	1,511	Mark Graham	1,323
Richard Nypower	2,256	Scott Hanna	1,808	Chad Panzer	1,508	Luciana Mosca	1,322

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Curt Snow	\$1,319	Frances Saimone	\$1,145	Kathleen Holmes	\$999	Wander Lima	\$886
Jermaine Gunter	1,319	Kura Framhein	1,143	Jamie Nelson	998	Maria Diringer	885
James B Miller	1,318	Jesse Martin	1,142	Lisa Kahan	997	Travis Eick	885
Taylor Kramer	1,318	Michael K Reed	1,138	Jason Lassic	992	Andres Sylva	884
Fualaa Ioane	1,316	Tony Fox	1,137	Barbara Stillwell	989	Richard Scott	884
Brandi Hershey	1,316	Tyler Stansell	1,134	Richard Cleveland	987	Kevin Ishikane	883
Mark Neilson	1,312	Vaisima Unu	1,131	Byron Stuckless	984	Apisai Mahe	883
Patrick Robitaille	1,307	Kalle Convery	1,126	Ernesto Magat	980	Kenneth Lindsey	880
Steve Marker	1,305	Tiffani Tavormina	1,122	Lisa Gawne	980	Eriteta Tauraoi	879
Ruta Tasi	1,302	Maryann Boyd	1,122	Anometa Maafu	978	Brenda Vargas	879
Peter Kaplanis	1,298	David Tauralagia	1,119	Roheen Safi	976	Alek Auxier	878
Enrico Paredes	1,291	Dina Cobos	1,118	Michael Cook	968	Jamie Soberanes	874
Whitney Pavich	1,291	Joseph Bower	1,116	Juan Sosa	968	Rigel Lockett	874
Jacqueline Reim	1,290	Daniel McQuoid	1,112	Evan Wicklund	967	Robbie Strong	871
Chantal Levy	1,290	Vann Durham	1,112	Maurice Montgomery	966	Leslie Ellis	870
David Gombkoto	1,289	Alexander Smith	1,110	Chena Blair	961	Lindsay Scilley	870
Tina Phongsavath	1,287	Katie Strong	1,109	Chad Potts	959	Agatha Safford	869
Tien Nguyen	1,285	Sangmi Choe	1,109	Audieruel Genteroy	952	Mildred West	869
Litia Ahsam	1,284	Carlos Sanchez	1,106	Iryna Sushkova	951	Jesse Wise	868
Rae Duvauchelle	1,282	Matthew Strom	1,104	Robert Wilhelm	951	Lytoni Brown	867
Matthew Finney	1,282	Whitney DeLong	1,102	Akbar Hosseini	950	Crystal Newton	865
Patrice Sands	1,277	Michael Wichelns	1,101	Carmela-Adryann Valerio	947	Christian Fahey	865
Gregory Vansuch	1,267	Richard Henry	1,101	Jason South	947	Scott Gravidahl	864
Carmelo DeCicco	1,258	Seth Price	1,095	Mark Harhager	945	Daniel Bernard	864
Souleymane Bah	1,254	Troy While	1,094	Xay Dang	941	Juan Cordova	864
Ryan Leong	1,253	Norman Lew	1,077	Shawn Nowak	940	Toni Sanders	863
Travis Picklesimer	1,250	Michal Majewski	1,075	Lawrence Smith	937	Tevita Tupouniua	862
Ahmad Chaudhry	1,250	Ilona Patterson	1,073	Andrell Smith	934	Timothy Nolan	861
George Angulo	1,250	Amber McLaughlin	1,073	Jeffrey Stevens	934	Jeremy Tellier	859
Daniel Rhoades	1,247	Heather Pearce	1,071	Evan Holzhauer	932	Amanda Brown	855
Jared Rivera	1,243	Lawrence Hauck	1,066	Yadollah Pourjalali	932	Vivian Greer	853
Jose Rubio	1,238	William Gordon	1,064	Christopher R Gonzalez	930	Alicia Mulligan	849
Ben Halali	1,236	Brock Lampee	1,059	Chinda Vongkhampha	928	Michael Nguyen	849
Nicholas Pearce	1,234	Selaia Fruean	1,057	Steven Sparkes	927	Pamela Smith	849
Daniel Valenzuela	1,233	Jared Cleckner	1,056	Jiunn Tan	927	Melissa Schroeder	847
Sale Ahsio	1,233	Randall Cook	1,055	Michael Woo	927	Sidney Hodgskiss	846
Jeff Spanaus	1,225	Trent Graves	1,052	Andrew Haskins	925	David Sacz	845
Ashley Cesta	1,224	Jessica Santamarina	1,050	Franklin Ollie	924	Johanna Handa	843
Emily Wilson	1,223	Jack Wang	1,049	Charles Perkins	923	Erickson Bencosme	842
Debra Hepp	1,219	Humberto Quintero	1,043	Kepuelli Lavaka	922	Rodney Barlow	841
Mele Tiotio	1,215	Richard Luzaich	1,043	Atta Saleh	918	Ronald Rivera	841
Tiffany Hepner	1,209	Marcus Howard	1,043	Joey Kennedy	917	Justin Clay	839
Sean Gault	1,209	Jason Gold	1,041	Arthur Westergren	916	Vaaufiao Robertson	836
Christopher McFoy	1,206	Avshalom Wolfshout	1,041	Andre Bishop	915	Alan Rosen	834
Ana Graff	1,202	Sujata Kapadia	1,038	Jacquelyne Batiste	912	Victor Rodos	830
Oopa Blake	1,201	Jeremy Harbin	1,034	Penitala Kolose	911	Paul Jones	829
Todd O'Neill	1,199	Bernardo Lopez	1,034	Salvatore D'Alessandro	908	John DiPietra	827
Randoph Souliers	1,198	Maritza Soto	1,029	Irata Passi	907	Marvin Blanchard	826
David DiMauro	1,192	Brenton Betts	1,028	Michael Benney	904	Charles Ellington	825
Scott Davison	1,190	Michael Williams	1,028	Ashley Richardson	903	Doris Aguilar	824
David Borghi	1,187	Richard Davis	1,027	Luan Hajnaj	903	Angeles Ordas	822
Lynn Parker	1,186	Deborah Johnson	1,022	David Hutchinson	903	Jon Gillmore	817
Brenda Howell	1,181	Denise DeFalco	1,019	Adam Zlupko	902	Lleison Martinez	816
Joel Delgado	1,181	Norman Dawson	1,017	John Cypriano	901	Nathan Leininger	815
Taupaolo Misa	1,177	Jason Adamo	1,017	Tiffany Rovinski	900	David Higa	814
John Johnson	1,175	Marko Jankovic	1,017	Joshua Ofahulu	898	Iasinta Nganwoo	808
Michael Valencia-Garnit	1,173	Paulo Rosa	1,016	Daniel Johnson	895	Julie Aprahamian	806
Simotu Williams	1,172	Courtney Lovsteen	1,016	Erik Boyd	894	John Keiderling	805
Dustin Klingebiel	1,171	Taulalai Siau	1,016	Sione Kanongataa	893	Brian Slazyk	805
Betty Hewlett	1,170	Manuel Chavez	1,012	Andrew Coleman	892	Alex Pericles	805
Joseph Kuzmanko	1,166	Lawrence Bolokoski	1,006	Sammy Dominguez	890	Marvin Chalwe	804
Huia Stone	1,165	Maureen Brunet-Forchilli	1,001	Sonia Pegram	888	Mario Chavez Jr	804
Anna-Marie Grimstead	1,146	Caldon Buenconsejo	1,000	Lisa Wood	886	Zenobia Macarthy-Harris	798

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Benjamin Ainscough	\$797	Courtney Disbrow	\$719	Clinton Talbert	\$628	Ryan Bisanz	\$553
Jake Yagjian	797	Sammar Miquel	717	Ronald Trombetta	627	Ricky Massiah	552
Michael Clarke	797	Adam Huck	715	Kyle Gliosca	627	Peter Athas	551
Nicholas Bigec	797	Scott Schlee	713	Harold Canter	626	Natalie Coleman	548
Pelenatete Lamsam	795	Timothy Clark	712	Robyn Stewart	626	Afefelio Kama	548
Abolfazl Mohammadi	795	Robert Drake	712	Atapana Fairalo	625	Faiga Ene	547
Matt Moore	790	Robert Vincent	710	Loretta Ekeroma	624	Karolina Brandys	547
Deborah Parnell	788	Viliani Ofakipouono	710	Anne Ung	624	John Kent	546
Ruth Charlesworth	788	Darrell Jones	708	Mark Solomon	622	Phillipa Taylor	546
LeKendrick Wilson	787	Mercedes Ayala	706	Linda Jackson	617	Kimberly Wells	543
Manu Manu	784	James Scheller	704	John Windham	617	Bradley Gray	542
Lafi Papalii	782	Edith Waaka	704	Penny Reineck	617	Aaron Jones	542
Matthew Parks	781	Bervina Lane	701	Penni Slovensky	617	Christine Moulton	542
Lupe Naa	780	Harold Durana	700	James Evans	616	Bryan Larch	539
Andrea Barenholtz	779	Aaron Bullard	698	Clarence Boykins	616	Herman Lewis	538
Nadezhda Vitchev	778	Jeri Dalgleish	696	James Welsh	616	Adam McDonough	538
Zach Luhr	777	Roberta Saley	695	Rachel Evans	615	James Arscott	536
Sean Conlon	776	Jacklyn Tweeten	695	Dean Lowens	614	Kyle Siskowic	535
Scott Patterson	774	Elizabeth Kohl	692	Linda Byas	610	Willie Johnson	533
Nickolas Schuler	774	Marc Savini	689	Anthony Salas	610	Bruce Thomas	533
Abdilmajid Ibrahim	773	Neal Gunn	688	Cassandra Gordon	608	Melissa Wartman	532
Michael Ackerman	773	Michael Phillips	688	Jessica Blacklaws	606	Laura Taylor	529
Steven Edgell	772	Julia Flores	686	Jeanette Russell	603	Soana Simonetti	529
Mele Pailalatu	771	Duane Robertson	684	Lakimblee Freeman	600	Sarina Lewis	529
Vanessa LaRose	769	Ryan Kissling	684	Jacob Brockmann	599	Yeni Losano	529
Mike Hudnall	768	Juana Martinez	683	Latasha Bell-Jacobs	599	Thomas Collinsworth	528
Suinitila Eukaliti	766	Linzey Newman	682	James Hayashi	598	Jonte Wilson	528
Rita Haidinger	763	Casey Kunash	682	Latonya Carr	597	Thomas Yarbrough	528
Rob Speers	762	Ian Tyrrell	679	Sylvie Mahe	595	Pablo Manrique	527
Robert Simmen	761	Jonathan Tomko	679	Benjamin Eggen	593	Bryan Kidd	527
Mark Bleier	760	Stefan King	678	Jeremy Pitsenbarger	593	John Cochran	527
Jeffory Churchfield	759	Cynthia Trujillo	678	Michele Costa	592	Jian Wang	525
Ronnie Williams	758	Aldrian Carroll	677	Stacey Maniapoto	588	Tevita Taunaholo	524
Budi Krismunando	756	Amanda Beyersdorff	676	Philip Abramovitz	587	Craig Strompf	524
Jeanette Henry	755	Nicholas Despoteris	676	Denice Copp	587	Diane Lilo	523
Anthony Leggett	754	Brian Culp	676	Arlette Reyes	584	Sebastian Kazek	523
Felisha Fullard	753	Lauren Coyne	674	Willie Hayden	584	Derron Alexander	523
Joyita Maulolo	752	Gwendolyn Latreille	672	Evelyn Nkwenti	583	Peter Campbell	522
Thomas VanOsdol	751	Jeff Lamar	672	Juan Planells	581	Ranillo Jayson	522
Kenneth Greer	751	Lorena Barriere	668	Felicia Ricks	581	James Zurlinden	522
Mike Thomas	751	Steven Rotherforth	664	Joshua Goldstein	581	Toni Curlin	521
Alan Laabs	751	Allen Luu	663	Nikki Crosby	578	Alonzo Kindred	521
Manivannan Ponniah	749	Tracy Walker	662	Albie Udom	577	Umuti Kenese	521
Aiga Filipino	748	Timothy Romeo	657	Larry Abraham	577	Heidi Gorham	520
Anthony Wolf	747	Alyssa Goldfarb	652	Carol Richardson	576	Michael B Ellis	520
Michael Weeder	744	Ryan McIntosh	652	Todd Buda	576	Ghina Malaney	519
William Bonati	744	Crystian Rozotto	648	Ancil Bishop	573	Dustin Kiss	519
Raina Piniata	742	Aaron Spears	648	Nathaniel Clark	572	Troy Boles	518
Bethany Weeder	740	Brock Bode	647	Taylor Sharp	572	Georgia Anagnostopoulos	518
Amanda Mattison	739	Mona Green	646	Timothy Furay	571	Janet Bulmon	517
Denise Kendall	739	Brandon Schwed	644	Cynthia Donahue-David	570	Susan Schmida	514
Robert J Dunn	731	Lemuel Albury	643	Shannon Eberle	570	Angelika Vassilieva	513
Carlene Morris	731	Trudy Sakaguchi	642	Benjamin Sorte	566	Nathan Foti	513
Adrienne Collins	731	Christopher Callahan	640	Nathan Sarver	566	Gregory Koch	513
Patricia Jones	728	Daniel Rapp	638	Seini Mafi	562	Nicole Magill	513
Preeti Sahgal	726	Olga Tsymbal	637	Melody Regensburg	562	Pamela Furuya	512
Joshua Merson	724	AshLynn Orng	634	Edith Hernandez	562	Don Allan	512
Matthew Cosic	723	Timothy Hooten	633	Francis Ifopo	560	Michael Hryniewicz	511
Margaurite Montgomery	723	Justin Sally	633	Marion Magat	558	Cassandra Gervais	510
Elena Faafaga	722	Chris Wilcox	633	Ardley Pierre	556	Timothy Armour	510
Tabatha Williams	721	Rachael Mears	632	Jonathan Woelfle	555	Michael Yoxheimer	510
Paul Samra	721	Brent Leathers	632	Lisa Lee	555	Richard Wiesner	508
Keith Lindahl	721	Michael G Collins	629	Michael Segulla	553	Meliame Moeakiola	508

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Dawn McElwain	\$508	Stan Griswold	\$459	Pascal Naples	\$412	Siupeli Tuitupou	\$372
Kristi Vang	508	Jonathan Rightler	458	Morgan Preston	412	Favian Ramos	371
George Fallowfield	507	Bernadette Wilson	457	Jeffrey Timmons	412	Tabitha Pfeffer	370
Wallace Ordoyne	507	Nicole Cote	457	Brody Baxter	411	Christopher Tyler	370
Karyn Wittmeyer	506	Anthony Johnson	456	Kunle Okubena	411	Frank Kocken	370
Schadrack Toussaint	504	Robert Granzow	456	Richard Lepis	410	Michael Valbuena	370
Edmund Lewis	504	Roger Weisman	456	Darrence Jones	410	Jackie Alston	370
Kristen Duncan	503	Sioana Valu	455	Sheila Anderson	408	Rachael Usu	370
Paramjit Sangha	503	Jeremy Willis	455	Frank Miers	408	Richard Johnson	369
Kristi Combs	502	Felicia Pricc	454	Todd Bornstein	407	Steven Haberman	368
Necole Jacobs	501	Edward Rangel	454	Erica Tidd	405	Scott Robinson	367
Rickie Sasser	501	Raquel Baldwin	453	Candice Kemp	403	Gerry Hoops	367
Helen Pakofe	501	Jerry Holt	453	Crystal Reeves	403	Christopher Anene	366
Heath Sagon	497	Steven Truver	453	Mark Kukielski	403	Michael Sheets	366
Jack Lind	495	Nicholas Powell	452	Jayson Thomas	402	Thomas Detienne	364
Evelyn VanHouten	494	Lisa Hall	450	Jake Conley	402	Bradley Ohlsen	364
Selma Laulala	494	Joseph Thompson	450	Faletui Mapusua	401	Audrey DeLoach	363
Victor Vicario	493	Toumoua Ve	450	Benton Tong	400	Amandeep Gill	363
Peng Zhou	493	Shaun Catli	448	Mohamed Tawfik	400	Kiasheen Tyler	362
William Krisulewicz	491	Shirlene Benton	448	Anthony Futules	400	Craig Fairhurst	362
Mickenzie Linse	489	Chester Ash	447	Ciera Johnson	399	Stacie Bush	361
Scott R Davis	489	Mathew Freeman	445	Carl Lindahl	398	Paul Lawson	360
Michael Sawyer	489	John Bacaron	445	Hank Gordon	398	Scott Smith	359
Audrey Johnson	488	Georginna Thornhill	445	Robert Drescher	398	Cameron MacCall	358
I-Perfection Harris	488	Raymond Hatten	443	Mark Liszewski	398	Douglas Lucas	358
Daniel Bauer	487	Nelisha Garza	442	Patricia Longenecker	397	Ziqing Liao	358
John Romanucci	487	William Quinn	442	Larry Pereira	397	Matthew Barrion	358
Keri Striker	487	Justin Randazzo	442	Mark Danner	395	Joseph Mahoni	356
Robert Brock	486	Matthew Cisneros	441	Candice Rezzo	393	Susan Bergh	356
Lee van Delft	484	Jonathan Davis	440	Akilotoa Hifo	392	David Slipka	355
David Fox	483	Valerie St. Marie	438	Renard Leggett	392	Michael Baguer	353
Glyn Hurst	482	Gustavo Palacios	437	Andrew Dailey	392	Rebecca Birdwell	352
Bei Xie	482	Ralph Johnson	437	Lima Drysdale	391	Robert Tierney	352
Maria Alcon	481	Tamara Tally	437	Shane Law	390	Christopher Hendrix	352
David Nham	481	Jacqueline Montesano	435	Todd Heinaman	390	Cory Wilson	352
Joseph Zoccoli	480	Erna Gasanin	434	Gordon Moco	390	Darron Hacker	352
Charity Whittington	479	Paul Smoley	432	Charles Russell	387	Elise Calvert	351
Carly Scigliano	479	Daniel Paris	431	Catherine Trigero	387	Connie Reichard	351
Ron Pavon	475	Demetre Karahalios	431	Keith Spurlock	386	Sonia Marin	350
Sheila Murphy	475	Michael Shelton	430	Amanda Stuart	385	Jordan Gutierrez	349
Donald Jester	474	Earnest Loveless	430	Alex Hernandez	385	Donald Wold	349
Erin Moyer	474	Frederick Hyde	428	Jeryl Madfis	385	Laura Maurillo	349
John Cruz	474	Sione Time	428	Sebrena Cohen	385	Jennifer Strickling	349
Joseph Quintons	474	Pakileata Ketuu	427	Namin Moini	384	Felicity O'Halloran	348
Daniel Jones	473	Kris Wong	425	Jesse Smith	384	Sheena Suazo	348
Arcenia Anthony	471	Dawn Selden	424	George Crues	383	Eduardo Sousa	347
Steven Droppa	471	Monet Duncan	423	Sal Giacchi	381	Robert Grossman	346
William Yelverton	471	Laaina Havea	422	Nadine Reyes	380	Jerry Sullins	345
Andrew Aaron	470	Michael Strassburger	421	Dason Phaul	380	Jesus Negrete	345
Andrew Helgeson	469	Mark Rosen	420	Thomas Harris	380	Charles Pantely	344
Tone Munro	469	Eleonora Mujica	420	Paulene Young	380	Kathryn Kaiser	344
Brook Meeke	467	Keith Litterst	419	Juanita Fussell	379	Keith Marume	344
Matthew Beeson	467	Karen Amaglio	419	Stephanica Esmena	379	Kelvin Chu	343
David Falcucci	466	Susie Taylor	418	La'Tasha Tabb	378	DeAnthony Hartman	343
Barry Estep	466	Krystina McKeon	418	Peter Coontz	377	Joie Beaver	341
Fredrick Hamilton	466	Travis Vandeberghe	417	Ryan Saridakis	377	Angela Costello	340
Lionel Awode	465	Jacob Meisenburg	417	Keith Heggaton	377	Walter Rohrbacher	340
Ruben Fuentes	464	Cynthia Wilhelmi	416	Bernard Oliphant	375	Dusty Woolwine	339
Heath Gardner	464	Nicholas Acosta	416	Aaron Harris	375	Tibor Simon	337
Kerry Loggins	464	Ashken Dangleben	415	Michael Awada	375	Lars Rodal	337
Andrew Meier	464	Jacqueline Kabluyen-Mitchell	414	Arthur Soriano	373	Roman Voznyuk	337
Ian Siddiqi	464	Myracle White	414	Ryan Ward	372	Faaiu Oloapu	336
William Stanford	462	Alexandra Willgruber	413	Angela Phagans	372	Charles Wachuku	334

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Jacquay Davis	\$334	Tiffani Williams	\$301	Candace Engelson	\$265	Harold Appleby	\$235
Lindsay Blecha	334	Shannon Henderson	300	Christella Lambert	264	Lillian Faalogo	235
Patrick Taylor	334	David Peebles	299	Christopher Hudson	264	Amanda Stoebe	234
John Farley	333	Matthew Wilford	298	Anne Powihongi	264	Mitchell Pracek	234
Nanette Clay	333	Teresa Guthrie	298	Kelly Yingling	264	Jamie Strahl	233
David Guzman	333	Jacob Foster	298	Samuel Talafaaoti	263	Nichole Turner	233
Taylor Wright	333	Timothy Powers	298	Tony Nguyen	262	Russell Greenwald	233
Tereasa Prince	332	Anne-Marie Mua	298	Trenton Tipton-Fletcher	262	Antonio Pisis	233
Drew Stimmel	332	Gary Oster	297	Joan Ward	261	Rosalind Faaita	233
Steven Lucero	331	Jason Fellah	296	Anthony Kachelmeier	260	Robert Black	233
Kristin Garramone-Hager	330	James Keefer	296	Kenji Leonard	260	Eseta Tuiavii	233
Karen Sessing	330	Jean Hubbard	296	Jerry Hussey	259	Timothy Watson	233
Deanna Hernandez	330	Brian Jensen	295	Silvia Rodriguez	258	Jeremy Scantlin	231
Lynwood Randolph	329	David A Allen	294	David Solomonov	257	Charles Reineke	231
Ariel Kern	328	Phillip Jenkins	294	Marc Lutz	257	Eliu Castillo	230
Nicholas Wilt	328	Anthony Mutter	293	Brian Morse	257	Nilo Orca	230
Tuimanua Kauapi	328	Hasan Guyon	293	Elena Voronina	256	Tiffany Shim	230
Sean Lacroix	328	Franklin Rafanan	292	Bradley Ellison	256	Richard Dyer	230
Lindon Carter	328	Samantha Serrano	292	Evangeline Gaaney	254	Kristina Nelson	230
Sione Fifita	327	Brianna Laidlaw	292	Vaca Silipule	254	Lonise Popa	230
Benjamin Mancillas	326	Michael Abreu	288	Jean Badio	252	Michael Stearns	230
Dale Rearick	325	Rockey Simmons	287	Lisa Aumua	252	Kristen Fitzhugh	229
Dwayne Cameron	325	Chau Tran	287	Casey Sperzel	251	Irma Haubrich	229
Crystal McNeese	325	Cameron Tamow	287	Lori Dacyk	251	Jeffrey Schoenbacher	229
Paul Pakenham	324	Malcolm Redd	287	Earle Harris	250	Richard Barbour	228
Marchon Tatmon	324	Lucinda Kaptur	285	Jeremy Bernhart	250	Amy Witt	228
Gregory Hayman	324	Virginia McKnight	285	Michael Matteo	249	Lindsay Bawtinheimer	228
Brandon Topel	324	Jamison Weatherspoon	284	Eleele Sauao	249	Ciera Gillard	227
Andrew Glasser	322	Dustin Surace	284	Dmitriy Kagan	248	Daniel Cagle	227
Jose Hernandez Camargo	322	Kimberly Riley	282	Ronald VanWoesik	248	Elena Ivanova	227
Paul Bevis	322	Tevita Liutai	280	Ashley Glover	248	Andreina Pantoja	226
Brian Watkins	322	Richard Patray	280	Bradford Brummett	247	Robert Spencer	226
Steven Schnitzer	322	Philip Currie	279	Juan Ruiz	247	Feroz Rahman	225
Fololeni Hansen	322	Kiet Truong	279	Jason Lewis	247	George Sturge	225
Brenden Aston	322	Precious Brown	278	Jon Walter	247	Sautia Maluofenua	225
Tosha Tremblay	321	Michael W Ellis	278	Brent Penno	247	Peter Kwiatkowski	224
Beau Springer	320	Nathan Champneys	278	Virginia March	247	Matthew Hemmingson	224
Jose Barajas	320	Kelley Kennedy	277	Rodney Mori	246	Heiko Schuster	224
Nathan Osborn	320	Melanie Hawes	277	Jane Claffin	245	Gian-Paolo Diberardo	223
LaDawn Meador	319	Antonio Salgado	277	Iuni Toso	245	Cathy Thompson	223
Lucan Schmidt	318	David Killion	276	Sofai Tauti	245	William Blair	223
Jason Hoffman	315	Marisa Rodney	276	Pavel Rybakov	244	Shannon Marroquin	222
Barbara Churchwell	315	Tanisha Miles	276	Phillip Kogel	243	Kevin Broyles	222
Bruce Cuddy	313	Joaquin Santos	275	Loretta Ellison	243	Mario McCoy	220
Phillip Christian	313	Christian Rawlins	275	Gordon Blackshaw	242	Sandra Bailey	220
Lemlem Zerayesus	312	Rebecca Allbaugh	275	Erianna Preston	241	Darrell Jeff	220
Eddy Prellwitz	312	Corita Burks	274	Sonia Quinonez	240	Matthew Girard	220
Jenna Timmerman	311	Chauncey Moore	274	Craig Friestad	240	William Peterson	219
Dru Rooks	310	Keri Tache	272	Jessica Amico	240	Aidan Adams	219
Bryan Peters	310	Nicole Slappo	272	Janis Moore	239	Harris Price	219
Jason Duty	310	Robert Patey	272	Sorana Blackfoot	239	Steven Sumner	218
Anton Keller	310	Jeffrey Rice	271	Shirley White	238	Nicolas Hutchinson	218
David Kuntz	309	Frederick Hadayia	270	Ty Lampkin	238	Adelfa Parinas	218
William Hannah	308	Peter Stay	269	Thomas DeMaio	237	Preston Turner	217
Atonio Tuipea	307	Eryn Sewart	269	Jerome DeRose	237	Thomas Strickland	217
Joseph Rouzier	307	Matthew McMullen	268	Johnetta Platt	237	Carlos Cunningham	217
Kyle Malone	306	Corienne Mason	268	Sephora St. Louis	237	James Ledyard	217
Barbara Corigliano	306	Garrett Shaffer	268	Neil Soonalole	237	Anthony Gozzo	217
Robert Caison	305	D'Mario Elam	268	Jewmekia Morton	236	Michael Rosecrans	216
Justin Toland	305	Kate Samuelson	268	Jason Oliver	236	Shaun Taylor	216
Edward Atkinson	305	Leotisia Vea	266	German Ramirez	236	Sale Papu	216
Karen McQuoid	303	Richard Mercado	265	Tiffany Rintone	236	Ana Kofmehl	215
Momotu Nonu	302	Sean Hanson	265	John Hughes	236	Raul Hernandez	215

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Corey Bryant	\$215	Ashley Nobbe	\$210	Jennifer Mitchell	\$207	Mark Holcomb	\$203
Charles Morris	214	Lawrence Johnson	209	Anishia Kalanick	207	Mark Ziemanski	203
Susan Lewis	214	Cynthia Pellin	209	Janet Newsome-Nemcek	207	Greg Calabria	203
Harry Kochi	214	Xavier Lozano	209	Irene Reyna	206	Thomas Tulowiecki	203
Tracy LePore	213	Matthew Jansing	209	Chrysten Jude	206	Brent Arbour	203
Kathryn Parker	213	Walter McCall	209	Amy Kelley	206	Michael Burningham	202
Joseph Teysier	213	Stephen King	209	Robert Costantiello	205	Travis Gitzel	202
Justine Horn	213	Rachel Wilson	209	Benjamin Van Fossen	205	Jonathon Bailey	201
Zachary Hart	212	Ronald Friedlander	208	Fili Moeakiola	205	Courtney Rogers	201
Seth Grim	212	Derrick Mason	208	Dionte Williams	205	Sanele Ahlam	201
Charles Fishbaum	212	Rosa Pena	208	Iva Mariner	205	Kalia Mills	200
Christopher Wren	211	Samuel Parent	208	Nicholas Thomas	204	Ted Kolby	200
Jonathan Clark	211	Cathline Kirksey	207	Brittany Blackstone	204		
Thomas Soloweyko	210	Brian Trahoulay	207	Ted Bottler	204		

Reinstatement Bonus



Total: \$38,634.88

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Sami Mogannam	\$4,379	Karl White	\$616	Lawrence Dennis	\$350	Vishwamitra Chetram	\$264
Lance Martin	1,804	Larry Adebesein	467	Olaf Johnson	349	Angel Arista	261
Heidy Morataya	1,264	Ronald Friedlander	458	Lisa Hinton	344	Arnold Iacoviello	258
Arthur Westergren	1,109	Lisa Sanders	453	Lawrence Turk	341	Kevin Murray	249
David Garbarskiy	1,039	Ronald Rivera	452	Steven Lucero	333	Courtney Rogers	247
Lina Namu	1,013	Gail Arundale	442	Livingston Reid	322	Erin Neal	245
Debra Bell	851	Glyn Hurst	438	Melissa Losk	314	Lazarus Echeta	234
Nabil Spahi	841	Alan Goldrich	436	Sarah Quint	310	Paul Shipizky	228
Patrice Amador	815	Mike Hudnall	405	Joseph Coley	309	Ruben Fuentes	212
Lorena Barriere	764	Nicholas Collins	404	Shawn Melvin	303	Iryna Sushkova	212
Mitchell Look	723	Elyse Koven	392	James Larkin	294	Aaron Harris	205
Peter Kaplanis	723	Daniel Potilechio	383	John Bacaron	289	Carol Thompson	205
Frank Kolligian	679	Sorana Blackfoot	368	Kevin Holtz	287		
Fritznel Octave	640	Elvis Obanor	353	John Charlton	281		
Erez Shabtay	639	Preeti Sahgal	352	Alba Lopez	273		